NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS

FINANCIAL STATEMENTS

JUNE 30, 2016 AND 2015

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INDEPENDENT AUDITORS' REPORT

Board Members New Jersey Higher Education Student Assistance Authority Trenton, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the New Jersey College Loans to Assist State Students (NJCLASS) and Federal Family Education Loan Programs (FFELP) (collectively, the Programs) of the New Jersey Higher Education Student Assistance Authority (the Authority), which comprise the statements of net position as of June 30, 2016 and 2015 and the related statements of revenues and changes in net position and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business type activities of the Programs as of June 30, 2016 and 2015, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

As more fully disclosed in Note 1, the financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority and do not purport to and do not present the financial position of the Authority as a whole as of June 30, 2016 and 2015, and changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4 through 11 be presented to supplement the basic financial statements. Such information although not a part of the basic financial statements is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements of the Programs. The supplementary information as listed in the table of contents as of and for the years ended June 30, 2016 and 2015 is presented for purposes of additional analysis and is not a required part of the financial statements.

The supplementary information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Clifton Larson Allen LLP

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 21, 2016 on our consideration of the Program's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreement, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and in considering the Program's internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Mt. Laurel, New Jersey October 21, 2016

As financial management of the New Jersey Higher Education Student Assistance Authority's (the Authority) New Jersey College Loans to Assist State Students (NJCLASS) Loan Program and the Federal Family Education Loan Program (FFELP) (collectively, the Programs), we offer readers of these financial statements this narrative overview and analysis of the financial activities of the Programs for the fiscal year ended June 30, 2016. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented herein in conjunction with the financial statements taken as a whole. A comparative analysis of key elements of the financial statements is provided in this overview.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Programs' financial statements, which are comprised of the basic financial statements and the notes to financial statements. Since the Programs are comprised of a single enterprise fund, no fund-level financial statements are shown. This report also contains other supplementary information concerning the financial position and results of operations broken down by bond issues included in the Programs.

Basic Financial Statements

The basic financial statements are designed to provide readers with a broad overview of the Programs' finances, in a manner similar to a private-sector business.

The statements of net position present information on all of the Programs' assets, deferred outflows of resources, and liabilities, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Programs is improving or deteriorating. Net position increases when revenues exceed expenses, or increases to assets occur without corresponding increases to liabilities. Increases in net position indicate an improved financial position.

The statements of revenues, expenses and changes in net position present information showing how net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

Notes to Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

Other Information

In addition to the basic financial statements and accompanying notes, this report also presents certain *supplementary information* concerning the financial position and results of operations of each bond issue included in the Programs, as well as the auditors' report on internal control over financial reporting and on compliance and other matters.

For further detail, visit the Authority's website www.hesaa.org for more information about Authority programs and activities and management contact information.

Financial Highlights and Analysis

The Programs' net position, referring to the difference between assets, deferred outflow of resources, and liabilities, increased by \$31,656,152 and \$29,676,705 from the prior fiscal years ended 2015 and 2014, respectively. The term "Net Position" is used in accordance with rules promulgated under GASB Statement No. 34, as amended.

As of June 30, 2016, 2015, and 2014, the assets and deferred outflows of the Programs exceeded liabilities by \$245,214,461, \$213,558,309, and \$183,881,604, respectively.

Changes in Student Loans Receivable Balances

The largest portion of the Programs' assets consisted of loans receivable from participating borrowers. Total student loans receivable under both the NJCLASS and FFELP loan programs amounted to \$1,883,290,601, \$1,994,838,405, and \$2,066,802,977, at June 30, 2016, 2015, and 2014, respectively. This represents 2016 and 2015 decreases of \$111,547,804 and \$71,964,573, respectively, due to loan principal repayments during these years, partially offset by loan originations.

Changes in Cash and Investments Balances

The second major asset component was cash and investments, which together totaled \$625,511,462, \$579,020,035, and \$546,773,805 at June 30, 2016, 2015, and 2014, respectively. The cash and investment balances represent the amounts dedicated to student loan origination and acquisition, funding of reserves required by bond covenants, payment of future Program expenses, and future retirements of bonds.

The increases in cash and investments for fiscal years 2016 and 2015, respectively, were primarily due to the receipt of the 2016-1 and 2015-1 Bond Issue proceeds in June of 2016 and 2015. Partially offsetting this was the use of cash to originate new NJCLASS loans, as well as bond principal redemptions during the fiscal year, as described below in Changes in Liabilities – Bonds Payable.

 Cash and investments balances were replenished from principal repayments and interest income from NJCLASS and FFELP borrowers, amounting to \$395,518,341, \$364,322,232, and \$318,039,013 during fiscal years 2016, 2015, and 2014, respectively. In addition, NJCLASS administration fee income was \$4,836,871, \$5,025,645, and \$5,951,075, and; \$732,701, \$294,206, and \$298,557 in interest was earned on investments for 2016, 2015, and 2014, respectively.

Changes in Liabilities - Bonds Payable

The main liability of the Programs is the debt used to originate or acquire student loans.

Bonds payable decreased in fiscal year 2016 by \$94,265,000 due to retirements, which utilized a total of \$284,105,000 in cash, offset by the 2016-1 bond issuance and related capital contribution, which provided \$201,912,654 in cash.

Of the amount retired in fiscal year 2016:

- \$116,450,000 in retirements was due to scheduled bond maturities.
- \$9,715,000 was due to quarterly Excess Revenue Redemptions of the 2010-FFELP Bonds, in accordance with the terms of that Indenture.
- \$8,150,000 was through Special Redemptions of portions of the Authority's auction rate bond issues, at prices below par, resulting in total gains on retirements of \$160,000.
- \$149,950,000 was due to Special Optional Redemptions of portions of the fixed rate 2008, 2009, 2010-1, 2010-2, 2011-1 and 2012-1 Issues, as a result of better than forecasted cash flows on these issues.

Changes in Liabilities – Bonds Payable (Continued)

The following is a summary of new bond issuance activity during the June 30, 2016, 2015, and 2014 fiscal years:

- The 2016-1 Bonds, with a par amount of \$180,000,000 in Senior Fixed Rate Bonds, \$10,000,000 in Subordinate Bonds were issued in June 2016 under the 2012-1 Master Indenture. In addition, a net bond premium of \$9,412,655 and an equity contribution of \$2,500,000 from other HESAA reserves resulted in total proceeds of \$201,912,655. Of this amount, \$186,112,655 was designated for the origination of NJCLASS, NJCLASS Refi+ and NJCLASS Consolidation loans for the 2016-2017 academic year and \$15,800,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,432,000 and other closing costs, estimated to be \$435,000, were paid from other HESAA reserves.
- The 2015-1 Bonds, with a par amount of \$170,000,000 in Senior Fixed Rate Bonds, \$10,000,000 in Subordinate Bonds were issued in June 2015 under the 2012-1 Master Indenture. In addition, a net bond premium of \$7,161,000 and an equity contribution of \$2,739,000 from other HESAA reserves resulted in total proceeds of \$189,900,000. Of this amount, \$174,300,000 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2015-2016 academic year and \$15,600,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,125,000 and other closing costs, estimated to be \$450,000, were paid from other HESAA reserves.
- The 2014-1 Bonds, with a par amount of \$182,000,000 in Senior Fixed Rate Bonds, \$25,000,000 in Senior Variable Rate Bonds and \$13,000,000 in Subordinate Bonds were issued in June 2014 under the 2012-1 Master Indenture. In addition, a net bond premium of \$6,064,520 and an equity contribution of \$4,000,000 from other HESAA reserves resulted in total proceeds of \$230,064,520. Of this amount, \$213,664,520 was designated for the origination of NJCLASS and NJCLASS Consolidation loans for the 2014-2015 academic year and \$16,400,000 was allocated to required reserves. The Underwriter's Discount, amounting to \$1,218,750 and other closing costs, estimated to be \$450,000, were paid from other HESAA reserves.

The following table contains condensed comparative financial information derived from the June 30, 2016, 2015, and 2014 financial statements of the NJCLASS/FFELP Loan Programs:

	2015	Change from					nange from
NET POSITION	2016	2015	20:	16 to 2015	2014	2	015 to 2014
Current Assets	\$ 775,189,188	\$ 727,554,990	\$	47,634,198	\$ 689,985,591	\$	37,569,399
Non-Current Assets	1,816,135,021	1,925,935,583	(:	109,800,562)	1,999,886,037		(73,950,454)
Total Assets	2,591,324,209	2,653,490,573		(62,166,364)	2,689,871,628		(36,381,055)
Deferred Outflows of Resources	2,715,761	4,814,943		(2,099,182)	6,666,303		(1,851,360)
Current Liabilities	164,415,922	154,793,693		9,622,229	191,240,703		(36,447,010)
Non-Current Liabilities	2,184,409,587	2,289,953,514	(:	105,543,927)	2,321,415,624		(31,462,110)
Total Liabilities	2,348,825,509	2,444,747,207		(95,921,698)	2,512,656,327		(67,909,120)
Net Position, Restricted	245,214,461	213,558,309		31,656,152	183,881,604		29,676,705
Total Liabilities and Net Position	\$2,594,039,970	\$2,658,305,516	\$	(64,265,546)	\$2,696,537,931	\$	(38,232,415)
CHANGES IN NET POSITION							
Operating Revenues	\$ 147,863,169	\$ 154,640,033	\$	(6,776,864)	\$ 155,255,930	\$	(615,897)
Operating Expenses	117,883,769	126,442,885		(8,559,116)	128,730,035		(2,287,150)
Operating Gain	29,979,400	28,197,148		1,782,252	26,525,895		1,671,253
Non-Operating Revenues (Expenses) and							
Other Changes:							
Income on Investments	732,701	294,206		438,495	298,557		(4,351)
Gain on Bond Retirements	160,000	568,562		(408,562)	990,563		(422,001)
Parity Release Distribution	(1,686,856)	(2,089,945)		403,089	(2,319,009)		229,064
Interest Rate Swap Termination Fees	-	-		-	(3,295,750)		3,295,750
Capital Contribution for 2016-1 Bond Issue	2,500,000	-		2,500,000	-		-
Capital Contribution for 2015-1 Bond Issue	-	2,739,000		(2,739,000)	-		2,739,000
Capital Contribution for 2014-1 Bond Issue	(20,000)	(22.255)		-	4,000,000		(4,000,000)
Amortization of Prepaid Interest Rate Cap Fees	(29,093)	(32,266)		3,173	(36,227)		3,961
Net Non-Operating Revenues	1,676,752	1,479,557		197,195	(361,866)		1,841,423
CHANGE IN NET POSITION	31,656,152	29,676,705		1,979,447	26,164,029		3,512,676
NET POSITION - BEGINNING OF YEAR	213,558,309	183,881,604		29,676,705	157,717,575		26,164,029
NET POSITION - END OF YEAR	\$ 245,214,461	\$ 213,558,309	\$	31,656,152	\$ 183,881,604	\$	29,676,705

Explanation of Changes in Financial Performance

Changes in the financial results of the Programs were due to the following major factors:

Operating Revenues

- Interest income on NJCLASS student loans decreased by \$6,229,695, or 4.3%, versus 2015 and 2014, when it increased by \$309,582, or .2% and \$1,293,264, or .9%, respectively. The 2016 decline was due to a decrease in loans outstanding of \$101,782,519, versus 2015. Net disbursements during the 2016, 2015, and 2014 fiscal years were approximately \$161.7 million, \$165.7 million, and \$186.8 million, respectively.
- Beginning with the 2012-1 Bond Issue, the establishment of a Loan Reserve Fund was discontinued. Of the total administrative fee of 3%, which remained unchanged, the 1% formerly deposited in the loan reserve fund was replaced by a 2% deposit into the Student Loan account as additional overcollateralization for the Trust Estate. Fee income from the administrative fee amounted to \$4.8 million, resulting in an overall combined decrease for these fees of \$189 thousand from fiscal 2015, when administrative fees were \$5.0 million, and 2014, when they were \$5.9 million, due to lower loan disbursements in fiscal 2016 and 2015.
- Interest income on FFELP loans during the 2016, 2015, and 2014 fiscal years decreased by \$358,396, \$483,840, and \$616,927, respectively, due to the continuing reduction in FFELP portfolio assets. FFELP assets declined to \$62,761,267 at June 30, 2016 from \$72,657,070 at June 30, 2015, and \$84,136,254 at June 30, 2014.

Operating Expenses

Bond interest expense for fiscal years 2016, 2015, and 2015 was \$96,600,745, \$100,839,061, and \$102,292,167, respectively. This represents decreases of \$4,238,316, or 4.2% and \$1,453,106, or 1.4% in 2016 and 2015, respectively. These changes were due to the lower amount of bonds outstanding as a result of retirements during these years, partially offset by issuance of the 2016-1 and 2015-1 Bonds.

Bad Debt Expense

- In fiscal year 2016, an additional \$8,051,233 in bad debt expense was recognized, a decrease of \$4,317,531 from fiscal year 2015, during which \$12,368,764 in bad debt expense was recognized, and 2014, when bad debt expense was \$13,541,438. The recent slower growth in the number of defaulted loans may be attributable to stricter underwriting standards that have been adopted by the NJCLASS Program in recent years and improving economic conditions.
- Bad debt expense is recorded when increases to the Allowance for Doubtful Accounts recorded against
 amounts due from the Loan Reserve Funds to pay default claims become necessary. For a full description
 of the Allowance for Doubtful Accounts and defaulted loans, see NOTES TO FINANCIAL STATEMENTS —
 NOTE 3, STUDENT LOANS RECEIVABLE Loan Defaults/Loan Reserve Fund.

Non-Operating Revenues (Expenses) and Other Changes

- Fiscal 2016 Gains on Bond Retirement resulting from below par retirements of ARC Bonds amounted to \$160,000. This was a decrease from FY 2015, when \$568,562 in gains was recorded. The Fiscal 2014 gains on retirement of \$990,563 were higher than Fiscal 2016 and Fiscal 2015, primarily due to a bond tender transaction which closed in March 2014, resulting in the retirement of \$22,975,000 in ARC bonds. Bond retirement activity is described in "Changes in Liabilities – Bonds Payable" above.
- Parity releases are made possible when the 2010-FFELP Bond Issue parity exceeds the release level of 110% as defined in its Indenture. The fiscal 2016 parity release distribution of \$1,686,856 represents a decrease from fiscal 2015 distribution of \$2,089,945, which was a decrease from fiscal 2014, during which the \$2,319,009 release represented the first ever parity release amounts from a HESAA Bond Issue. Parity release amounts are paid to HESAA and are being utilized to pay for the overcollateralization deposits to subsequent bond issues.
- Swap termination fees amounted to \$0 in fiscal 2016 and 2015, and \$3,295,750 in 2014, respectively. Swap termination fees are the amounts charged by counterparties in exchange for the complete or partial termination (amendment) of existing swaps, which had resulted in periodic payments to the counterparty. In prior years, HESAA had terminated or reduced its swap positions due to the movement of a comparable amount of the hedged assets, fixed rate NJCLASS student loans, to new fixed rate bond issues. This was done in connection with a reduction in the amount of ARCs outstanding, whose interest rates were converted to a fixed rate by these swaps, in order to create an asset/liability match with the loans. This expense was entirely funded from the gains on retirement of ARCs and other available funds within the NJCLASS/FFFELP 1998 Indenture of Trust (see above) and did not require any HESAA or State General Fund expenditures.

Significant Events

- At fiscal year-end 2016, the Programs had \$2,309,195,000 in bonds outstanding, compared to \$2,403,460,000 in the prior fiscal year a decrease of 3.9%. This is due to a total issuance during the year of \$190,000,000 in 2016-1 Bonds, which closed on June 1, 2016, offset by retirements of \$284,265,000. In the prior fiscal year, HESAA issued \$180,000,000 in 2015-1 Bonds, offset by retirements of \$245,615,000.
- During fiscal year 2016, the Authority experienced a decrease in NJCLASS student loan origination volume, with cash disbursements of \$161,701,590 for new loans, compared to \$165,716,848 during fiscal year 2015, a decrease of 2.4%. During fiscal year 2015 there was a decrease of 11.3% in NJCLASS origination volume from the prior year.

Cash Flows Summary

	2016	2015	2014
Net Cash Provided (Used) by Operating Activities	\$ 129,917,515	\$ 89,780,050	\$ 17,935,146
Net Cash Provided (Used) by Financing Activities	(82,385,020)	(55,743,767)	(9,353,251)
Net Cash Provided (Used) by Investing Activities	(538,439)	3,242,841	(3,890,527)
Net Increase in Cash and Cash Equivalents	\$ 46,994,056	\$ 37,279,124	\$ 4,691,368

Current Conditions

In response to the continuing demand for NJCLASS loans, HESAA issued its Series 2016-1 Bonds on June 1, 2016 to fund anticipated NJCLASS loan volume for the 2016-17 academic year. During the previous year, HESAA issued its Series 2015-1 Bonds on June 10, 2015.

HESAA's current minimum credit score and income requirements, as well as its loan type funding availability has helped ensure that families can afford to repay the NJCLASS loans they obtain to cover the portion of the expected family contribution not funded from other sources. Since the 2012-13 academic year, the minimum credit score to obtain a NJCLASS loan has been 670 and the minimum income to obtain an NJCLASS Loan has been \$40,000. Under the current underwriting standards, new NJCLASS defaults have declined significantly. Total new defaults in fiscal 2016 were 8.8% lower than fiscal 2015 and 8.4% lower than fiscal 2014.

 For specific statistical information regarding default experience during fiscal 2016 and 2015, refer to NOTES TO FINANCIAL STATEMENTS -NOTE 3, STUDENT LOANS RECEIVABLE - Loan Defaults/Loan Reserve Fund.

In response to the perceived need for loan products that meet the needs of a wider range of borrower profiles, HESAA has introduced several new loan products in recent years, including a 10-year variable rate loan and a 10 year fixed rate loan. For the 2016-17 academic year, HESAA plans to introduce the Refi+ loan, which allows borrowers with a New Jersey nexus to refinance existing NJCLASS and Federal Plus loans for a term of 10 years at favorable rates. In the initial year of this program, three different rates will be offered, based on borrower credit score at the time of application.

 For a complete description of HESAA loan product offerings and terms during the academic years 2014-2015, 2015-16 and 2016-17, refer to NOTES TO FINANCIAL STATEMENTS –NOTE 3, STUDENT LOANS RECEIVABLE.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS STATEMENTS OF NET POSITION JUNE 30, 2016 AND 2015

	2016	2015
ASSETS AND DEFERRED OUTFLOWS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 625,501,324	\$ 578,507,268
Investments	10,138	512,767
NJCLASS Student Loans Receivable, Net	63,663,116	64,236,980
FFELP Student Loans Receivable, Net	3,492,463	4,665,842
Interest Receivable:		
Investments	123,720	36,807
NJCLASS Student Loans	17,132,370	18,167,763
FFELP Student Loans	722,709	853,226
NJCLASS Defaulted Student Loan Principal and Interest in 2009		
and 2010 Indenture Loan Reserve Funds, and 2012-1 Indenture,		
Net of Allowance for Doubtful Accounts of \$102,577,793 in 2016		
and \$92,420,285 in 2015	49,013,806	45,673,368
Due from the Loan Reserve Fund, Net of Allowance for Doubtful		
Accounts of \$31,120,146 in 2016 and \$33,226,421 in 2015	15,218,445	14,440,313
Default Collections Receivable	244,185	341,257
Due from Loan Servicing Agents	36,961	93,029
Prepaid Interest Rate Cap Fees	29,951	26,370
Total Current Assets	775,189,188	727,554,990
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NON-CURRENT ASSETS		
NJCLASS Student Loans Receivable, Less Current Portion	1,757,588,925	1,858,797,581
FFELP Student Loans Receivable, Less Current Portion	58,546,096	67,138,002
Total Non-Current Assets	1,816,135,021	1,925,935,583
Total Assets	2,591,324,209	2,653,490,573
DEFERRED OUTFLOWS OF RESOURCES		
Deferred Outflow - Interest Rate Swaps	2,715,761	4,814,943
Total Deferred Outflows of Resources	2,715,761	4,814,943
Total Deletted Outflows of Resources	2,713,701	4,014,545
Total Assets and Deferred Outflows	\$ 2,594,039,970	\$ 2,658,305,516
LIABILITIES AND NET POSITION		
CURRENT LIABILITIES		
Bonds Payable	\$ 153,500,000	\$ 143,200,000
Accrued Interest Payable - Bonds	9,136,998	9,145,584
Fees Payable	1,353,712	2,119,634
Due to the Loan Reserve Fund	425,212	328,475
Total Current Liabilities	164,415,922	154,793,693
NON-CURRENT LIABILITIES		
Bonds Payable, Less Current Portion	2,155,695,000	2,260,260,000
Premium on Bonds Payable, Net	25,998,826	24,878,571
Derivative Instrument Liability - Interest Rate Swaps		4,814,943
Total Non-Current Liabilities	<u>2,715,761</u> 2,184,409,587	
Total Non-Current Dabirtues	2,184,409,387	2,289,953,514
Total Liabilities	2,348,825,509	2,444,747,207
NET POSITION		
Restricted	245,214,461	213,558,309
Total Liabilities and Net Position	\$ 2,594,039,970	\$ 2,658,305,516
See accompanying Notes to Financial Statements.		
see decompanying Notes to Financial Statements.		

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
OPERATING REVENUES		
Interest Income		
NJCLASS Student Loans	\$ 140,334,815	\$ 146,564,510
FFELP Student Loans	2,691,483	3,049,878
Administrative Fee Income	4,836,871_	5,025,645
Total Operating Revenues	147,863,169	154,640,033
OPERATING EXPENSES		
Loan Servicing Fees		
NJCLASS Student Loans	11,468,691	11,381,132
FFELP Student Loans	1,095,893_	1,252,825
Total Loan Servicing Fees	12,564,584	12,633,957
Program Expenses		
Annual Insurance Expense and Transaction Fees	667,207	601,103
Bad Debt Expense	8,051,233	12,368,764
Total Program Expenses	8,718,440	12,969,867
Bond Interest Expense	96,600,745	100,839,061
Total Operating Expenses	117,883,769	126,442,885
Operating Income, Net	29,979,400	28,197,148
NON-OPERATING REVENUES (EXPENSES) AND OTHER CHANGES		
Income on Investments	732,701	294,206
Gain on Bond Retirements	160,000	568,562
Parity Release Distribution	(1,686,856)	(2,089,945)
Capital Contribution for 2015-1 Bond Issue	-	2,739,000
Capital Contribution for 2016-1 Bond Issue	2,500,000	-
Amortization Expense - Prepaid Interest Rate Cap Fees	(29,093)	(32,266)
Net Non-Operating Revenues (Expenses)	1,676,752	1,479,557
CHANGE IN NET POSITION	31,656,152	29,676,705
Net Position - Beginning of Year	213,558,309	183,881,604
NET POSITION - END OF YEAR	\$ 245,214,461	\$ 213,558,309

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest Receipts:		
NJCLASS Student Loans	\$ 123,448,959	\$ 126,262,208
FFELP Student Loans	2,339,151	2,709,160
Principal Receipts:		
NJCLASS Student Loans	258,498,324	221,585,112
FFELP Student Loans	11,231,907	13,765,752
Reimbursements from Loan Reserve Fund	5,657,283	4,417,404
Collections on Defaulted Loans	10,070,709	8,769,274
NJCLASS Student Loan Disbursements	(161,701,590)	(165,716,848)
FFELP Student Loan Purchases	(556,071)	(402,717)
Annual Insurance Expense	(667,207)	(601,103)
Transaction Fees	(765,922)	908,477
Loan Servicing Fees	(12,453,389)	(12,580,742)
Repayment of Government Interest Related to FFELP Loans	(442,909)	(535,540)
Interest Paid on Bonds	(104,741,730)	(108,800,387)
Net Cash Provided by Operating Activities	129,917,515	89,780,050
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal Paid on Bonds	(284,265,000)	(245,615,000)
Bond Proceeds	199,412,654	187,161,000
Capital Contribution for 2015-1 Bond Issue	-	2,739,000
Capital Contribution for 2016-1 Bond Issue	2,500,000	-
Interest Rate Cap Fees	(32,674)	(28,767)
Net Cash Used by Financing Activities	(82,385,020)	(55,743,767)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment Purchases, Sales Proceeds and Maturities, Net	502,629	5,032,894
Parity Release Distribution	(1,686,856)	(2,089,945)
Interest on Investments	645,788	299,892
Net Cash Provided (Used) by Investing Activities	(538,439)	3,242,841
NET INCREASE IN CASH	46,994,056	37,279,124
Cash and Cash Equivalents - Beginning of Year	578,507,268	541,228,144
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 625,501,324	\$ 578,507,268

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
RECONCILIATION OF OPERATING INCOME TO		
NET CASH PROVIDED BY OPERATING ACTIVITIES		
Operating Income	\$ 29,979,400	\$ 28,197,148
Adjustments to Reconcile Operating Income to		
Net Cash Provided by Operating Activities:		
Bad Debt Expense	8,051,233	12,368,764
Effect of Net Change in Operating Assets and Liabilities:		
NJCLASS Student Loans Receivable	101,782,520	59,632,162
FFELP Student Loans Receivable	9,765,285	12,332,410
NJCLASS Defaulted Student Loans	(13,497,946)	(16,845,777)
Interest Receivable:		
NJCLASS Student Loans	1,035,393	1,272,700
FFELP Student Loans	130,517	164,012
Due from Loan Reserve Fund	1,328,143	(308,472)
Default Collections Receivable	97,072	(29,805)
Due from Loan Servicing Agents	56,068	32,106
Accrued Interest Payable - Bonds	(8,140,985)	(7,961,326)
Fees Payable	(765,922)	908,477
Due to Loan Reserve Fund	96,737_	17,651
Net Cash Provided by Operating Activities	\$ 129,917,515	\$ 89,780,050
NON-CASH FINANCING ACTIVITIES		
Amortization - Prepaid Interest Rate Cap Fees	\$ 29,093	\$ 32,266
Amortization - Net Premium on Bonds Payable	(8,292,399)	(8,456,750)
Discount on Acquisition of Bonds	160,000	568,563
Gain on Bond Retirement	(160,000)	(568,563)
Total Non-Cash Financing Activities	\$ (8,263,306)	\$ (8,424,484)

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Authority

The New Jersey Higher Education Student Assistance Authority (the Authority or HESAA) is a public body corporate and politic that is in, but not of, the Department of State of the State of New Jersey (the State) and is an instrumentality of the State.

The Authority was established by State legislation in 1999 to provide students and families with the financial and informational resources for students to pursue their education beyond high school. Prior to the act, the New Jersey Higher Education Assistance Authority, created by legislation in 1959, served as lender and guarantor of federally guaranteed student loans for New Jersey students. References herein to the Authority include the predecessor Authority where the context so requires.

Reporting Entity

The reporting entity is comprised of the New Jersey College Loans to Assist State Students (NJCLASS) Loan Program and the Federal Family Education Loan Program (FFELP) (collectively, the "Programs") which are governed by various trust indentures. These financial statements present only the business-type activities of the NJCLASS and FFELP Loan Programs of the Authority, and do not purport to, and do not present the financial position of the Authority as of June 30, 2016 and 2015, and its changes in net position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

NJCLASS Program

The NJCLASS Loan Program is a supplemental loan program initiated by the Authority in September 1991. The NJCLASS Loan Program offers an alternative source of financial support to students and their parents, spouses, legal guardians, or other relatives in meeting the costs of the student's education at a degree-granting college or university. Since 1991, the Authority has issued bonds to fund student loans through this Program.

FFELP Loan Program

In 2001, the Authority expanded its use of debt financing by issuing bonds, with a portion of the proceeds allocated to purchase a portfolio of existing loans with a New Jersey nexus issued through the Federal Family Education Loan Program (FFELP). Using a portion of the proceeds of its 2001 through 2004 Bond Issues, the Authority purchased portfolios of New Jersey nexus FFELP loans or FFELP Consolidation loans from other FFELP loan origination/servicing entities. The Authority is not the servicer on any of the FFELP loans acquired with NJCLASS/FFELP Bond proceeds, but is the guarantor on a portion of its FFELP portfolio. The NJCLASS/FFELP Loan Program has also used bond proceeds to purchase portfolios of rehabilitated FFELP student loans from the portfolio of previously defaulted FFELP student loans held by the Authority as the New Jersey state guaranty agency, and to originate a small portfolio of FFELP loans for low income borrowers using a portion of the 2005 Bond proceeds.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FFELP Loan Program (Continued)

Title II of the Health Care and Education Reconciliation Act of 2010 (Pub. L. 111-152) signed into law by President Barack Obama on March 30, 2010, contains various student loan amendments, including the termination of the process of the federal government paying set yields to private banks to originate federally insured loans and, instead, the loans are administered directly by the U.S. Department of Education, effective July 1, 2010. As a result, the Authority no longer originates or acquires FFELP Loans.

On May 7, 2010, the Authority transferred its entire portfolio of FFELP loans from the 2001, 2002, 2003, 2004, and 2005 issues to the 2010-FFELP issue, as part of a bond refunding process.

Basis of Accounting

The Programs prepare their financial statements using the accrual basis of accounting. Revenues are recognized when earned, and expenses are recognized when incurred. The Governmental Accounting Standards Board (GASB) is the accepted standards-setting body for establishing government accounting and financial reporting principles. The Program is required to follow all statements of the GASB.

Operating Revenues and Expenses

The Programs' operating revenues consist of administrative fees for student loan originations as well as interest income earned on student loans. Operating expenses consist of loan service and transaction fees, bond interest, bad debt expense and other expenses related to NJCLASS and FFELP loans. All other revenues and expenses are reported as non-operating revenues and expenses.

Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit and highly liquid debt instruments with original maturities of three months or less at the time of purchase.

Investments

Investments are reflected at fair value, in accordance with GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools and GASB Statement No. 72, Fair Value Measurement and Application. The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. In addition, the fair value of certain investments that do not have a readily determinable fair value is classified as NAV, meaning Net Asset Value per share, when the fair value is calculated in a manner consistent with the Financial Accounting Standards Board's measurement principles for investment companies. In accordance with the provisions of the bond indentures, the Authority is generally required to invest available monies in qualified investments. The bond indentures define qualified investments as:

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued)

- (1) Government obligations and any obligations of any state or political subdivision of a state (collectively, the "Municipal Bonds").
- (2) U.S. Government and certain other governmental agencies' obligations.
- (3) Insured certificates of deposit.
- (4) Other investments acceptable by the State of New Jersey and rated accordingly by either Standard and Poor's (S&P), Moody's, or A.M. Best, including annuity contracts and repurchase agreements.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and are factored into reporting for subsequent accounting periods.

Federal Income Taxes

The Authority is deemed to be an essential governmental function of the state and, as such, is exempt from federal income taxes. Accordingly, no provision for federal income taxes has been made in the accompanying financial statements.

Bond Issuance Costs

The costs of issuance of bonds that are paid with bond funds or other resources available under the bond indentures are expensed in the year incurred. Bond issuance costs paid with other Authority funds are not recognized in these financial statements.

Bond Premiums and Discounts

Bond premiums are reported as unearned revenues (liabilities), and bond discounts are reported as prepaid expense (assets). Bond premiums and discounts are amortized over the life of the related debt using the straight-line method of amortization. Because net bond premiums exceed net bond discounts, the unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Position. Amortization revenue and expense is recorded as bond interest expense in the Statement of Revenues, Expenses and Changes in Net Position.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Instruments

From 2001 to 2007, the Authority entered into certain financial instrument agreements including interest rate swaps, caps and swaptions contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds to support its NJCLASS loan program. These financial instruments are recorded at fair value on the statement of net position as a liability with an offsetting deferred outflow of resources and are classified as Level 2 in the fair value hierarchy. Costs of issuance of financial instruments are expensed in the year incurred.

Restricted Net Position

In accordance with the terms of the various bond resolutions, the excess of assets and deferred outflows of resources over liabilities under such bond resolutions is classified as restricted net position, to be used for the purpose specified in the bond resolutions.

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS

Cash and Cash Equivalents

The NJCLASS/FFELP Loan Programs maintain their cash and cash equivalents balances primarily in trust accounts at one financial institution. As trust account balances, these funds are not available to the institution to meet its general financial obligations and are restricted under the terms of the Authority's bond resolutions for the payment of bond principal and interest expense, student loan disbursements and Program expenses. These funds are invested in a AAA-rated money market fund secured by U.S. government obligations which maintains a stable net asset value of one dollar per share valued at amortized cost.

Additionally, the Programs utilize lockbox accounts to clear cash receipts. Amounts on deposit in the NJCLASS lockbox accounts at Wells Fargo Bank are collateralized by direct obligations of or obligations guaranteed by the United States or the State of New Jersey in accordance with New Jersey Statute 52:18-16 and New Jersey Department of Treasury policy.

2016

2015

The amounts on deposit in these cash accounts were as follows:

		2016		2015
Lockbox Cash (Wells Fargo Bank)	\$	2,742,219	\$	4,616,689
Trust Accounts Invested in Wells Fargo				
Secured Institutional Money Market Fund	6	522,782,488	!	574,422,879
Total	\$ 6	525,524,707	\$!	579,039,568

The carrying amount in these accounts at June 30, 2016 and 2015, were \$625,501,324 and \$578,507,268, respectively.

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

Investments

The Programs' investments consist of annuity contracts and pooled cash management funds.

 Investment policies are defined in NOTES TO FINANCIAL STATEMENTS – NOTE 1, BASIS OF INVESTMENTS.

The debt service reserve accounts are restricted by the bond indentures for the payment of principal and/or interest on the bonds, to the extent other available monies held under the indentures are insufficient to pay the interest on the bonds or to meet any sinking fund requirements. The amounts in the debt service reserve accounts for the various bond issues, which are included in cash and investments at June 30, 2016 and 2015, were \$42,642,177 and \$43,694,292, respectively. The fair value of these investments approximates cost.

Investments – Custodial Credit Risk

Prior to the termination of its only remaining guaranteed investment agreement during the 2016 Fiscal Year, the Authority invested a portion of its bond proceeds through guaranteed investment contracts with investment providers having a rating of A-1 or A (or the equivalent or better). These contracts had guaranteed rates of return; however, they were uninsured and uncollateralized. All companies in which Authority funds were invested were required by their contracts to notify the trustee in the event that their highest rating was withdrawn by a rating agency. The investment contract provider had the option of posting collateral for the invested funds with a third party, until such time as its rating was restored or it returned the investment with full accrual of interest and without penalty to the trustee for rebidding.

The amounts held in guaranteed investment contracts at June 30, 2016 and 2015, were \$0 and \$511,000, respectively. The amounts held in the New Jersey Cash Management Fund, a pooled cash management fund administered by New Jersey State's Treasury, at June 30, 2016 and 2015, were \$10,138 and \$1,353, respectively, which is measured at net asset value.

Investments - Concentration of Credit Risk

"Concentration of Credit Risk" is the risk that relates to the amount of investment at any one entity. The disclosure requirement of this risk factor is limited to investments in excess of 5% of the total. Guaranteed investment contracts are the only category held by NJCLASS/FFELP subject to concentration of credit risk disclosure. As of June 30, 2016, the amounts invested in guaranteed investment contracts, were \$0.00, due to the termination of the only remaining guaranteed investment contract during the year. Therefore, the balances held by investment providers do not exceed this threshold.

NOTE 2 CASH AND CASH EQUIVALENTS AND INVESTMENTS (CONTINUED)

Investments – Interest Rate Risk

NJCLASS/FFELP investment policies, as described in NOTES TO FINANCIAL STATEMENTS –
NOTE 1, BASIS OF INVESTMENTS, require balances to be maintained in high quality, low-risk
investment options. All investment vehicles used by the Authority seek to maintain a stable
price of \$1.00 per share. In these types of investments, it is highly unlikely that normal
fluctuations in interest earnings on the underlying securities would cause a loss of principal.
Consequently, NJCLASS/FFELP investments are not subject to interest rate risk.

Fair Value

- In accordance with State Investment Council Regulations, units of ownership in the NJCMF may be purchased or redeemed on any business day (excluding State holidays) at the unit cost or value of \$1.00. Investment income and net realized gains and losses on investments are distributed daily in the form of additional whole units at the current day's net asset value. Fractional units are included in the succeeding day's distribution.
- The NJCMF values participants' shares on a fair value basis. Specifically, the NJCMF distributes income to participants on a daily basis based on (1) realized investment gains and losses calculated at market (and added to the Reserve Fund for the pro-rata portion of such gains attributable to "Other-than-State' participants), (2) interest income based on stated rates, (3) amortization of discounts and premiums on a straight-line basis and (4) administrative and reserve fund fees charged only to "Other-than-State" participants

NOTE 3 STUDENT LOANS RECEIVABLE

The terms and conditions of the FFELP loans held by the Authority are governed by the federal rules and regulations of FFELP and various benefit programs extended by the original lender of these purchased loans.

NJCLASS loans originated by the Authority to eligible borrowers, as defined in the bond indentures and NJCLASS Program regulations, have the following repayment options:

- (1) To pay principal and interest monthly, beginning within 60 days of disbursement;
- (2) To pay only interest while the student is in school and thereafter to pay principal and interest monthly; or
- (3) To defer principal and interest payments while the student is in school and thereafter to pay principal and interest monthly. Deferred interest on option 3 is periodically added to the loan principal balance.

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Under options 1 and 2 as defined above, the NJCLASS loans originated since the inception of the Program in 1991 generally bear interest at initial rates ranging from 5.19% to 8.95%, and option 3 rates have ranged from 4.48% to 9.25%. All fixed rate NJCLASS loans, with the exception of Consolidation loans, Medical/Dental loans and the Refi+ loan to be introduced during the 2016-17 academic year, have a step up rate that is .75% higher than the initial rate. The step up rate becomes effective in the 49th month in repayment, with the exception of option 3 loans, which beginning in the 2011-12 academic year; adjust in the 13th month of repayment.

Beginning in 1997, HESAA began offering a non-credit-based variable rate loan with an annual rate reset and initially a 23-year repayment term to qualifying graduate students. Any variable rate loans funded that were disbursed on June 1, 2001 or later are subject to an interest rate cap of 9%. This variable rate program was discontinued in 2006 and replaced by a new fixed rate Graduate/Professional NJCLASS Loan product with a 25-year term.

In June 2005, HESAA initiated an NJCLASS Consolidation Loan Program that allows existing NJCLASS borrowers who are out of school or withdrawn to consolidate their existing NJCLASS loans. The NJCLASS Consolidation Loan offers terms of either 25 or 30 years, depending on the dollar amount. The interest rate is a blended rate derived from the rates on the underlying loans being consolidated. Loans consolidated between June 1, 2010 and May 31, 2016 have an additional .25% added to the blended rate. Loans consolidated after May 31, 2016 have .25% subtracted from the blended interest rate.

In 2009, the Authority introduced the Med/NJ program, an NJCLASS loan for students working toward a MD, DO, DDS, or DMD degree. This program was discontinued in the 2012-13 academic year.

Concurrent with the issuance of the 2010-2 Bonds, the Authority introduced the 10-year fixed rate NJCLASS Student Loan. These student loans (known as Ten Year Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options.

Concurrent with the issuance of the 2014-1 Bonds, the Authority introduced the 10-year variable rate NJCLASS Student Loan. These student loans (known as Ten Year Variable Rate Option 1 Loans) offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited deferment or forbearance options. The interest rate on these loans is based on three month LIBOR + 4.25%, resets quarterly, and is subject to a 9.5% maximum interest rate. No proceeds of the 2015-1 or 2016-1 Bonds have been allocated to originate 10-year variable rate NJCLASS loans.

Concurrent with the issuance of the 2016-1 Bonds, the Authority allocated a portion of the proceeds to fund 10-year fixed rate loans to refinance and consolidate existing NJCLASS, Federal Plus and other private student loans of borrowers with current New Jersey nexus who are out of school, at more favorable rates. This student loan (known as the NJCLASS Refi+ loan) will offer only option 1 repayment (immediate payment of principal and interest) following disbursement, and only limited

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

deferment or forbearance options. The Refi+ loan will have a tiered interest rate structure, with three rates, and no step up rate, based on credit score at time of application. For the 2016-17 academic year, the rates will be 4.9%, 5.7% and 6.9%. As of June 30, 2016, the Refi+ loan had not yet been introduced to the public as the development of the technology infrastructure to support it was still in process.

Over the life of the NJCLASS Program, the loan terms offered, credit policies and underwriting criteria have been periodically adjusted to meet perceived borrower preferences and needs, as well as when such changes are deemed necessary for the best interests of the NJCLASS Loan Program. Recent changes in underwriting criteria are described in **Management Discussion and Analysis – Current Conditions**. The loan rates, borrower fees and terms offered in the 2016-17, 2015-16 and 2014-15 academic years are shown in the chart below.

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

NJCLASS Loan Rates, Fees and Terms

2016 - 2017 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	5.19%	5.94%	3%	15	49
Fixed Rate Option 3	7.15%	7.90%	3%	20	13
Fixed Rate Option 1 - 10 Year	4.48%	5.23%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.92%	N/A	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	5.19%	5.94%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	7.15%	7.90%	3%	25	49
Refi + Loan (Rates based on Credit Score)	4.9%, 5.7% or 6.9%	N/A	0%	10	N/A
NJCLASS Consolidation	Weighted average of underlying loans - 25 basis points	N/A	1.00%	25 or 30 Years	N/A

^{*} Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

2015 - 2016 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	6.20%	6.95%	3%	15	49
Fixed Rate Option 3	7.85%	8.60%	3%	20	13
Fixed Rate Option 1 - 10 Year	4.99%	5.74%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.53%	4.53%	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	6.20%	6.95%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	7.85%	8.60%	3%	25	49
NJCLASS Consolidation	Weighted average of underlying loans + 25 basis points	N/A	1.00%	25 or 30 Years	N/A

 $[{]f *}$ Variable Rate 10 Year Option 1 Loan interest rate changes quarterly.

2014 - 2015 Academic Year

Loan Description	Initial Rate	Stepup Rate	Administrative Fee	Loan Term in Years	Month in repayment when stepup rate begins
Fixed Rate Option 1 & 2	6.95%	7.70%	3%	15	49
Fixed Rate Option 3	8.40%	9.15%	3%	20	13
Fixed Rate Option 1 - 10 Year	5.99%	6.74%	3%	10	49
Variable Rate Option 1 - 10 Year *	4.48%	4.48%	0%	10	N/A
Graduate/Professional Fixed Rate - Option 1 & 2	6.95%	7.70%	3%	25	49
Graduate/Professional Fixed Rate - Option 3	8.40%	9.15%	3%	25	49
NJCLASS Consolidation	Weighted average of underlying loans + 25 basis points	N/A	1.00%	25 or 30 Years	N/A

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Servicing

In conjunction with the Authority's servicing of the student loans, the NJCLASS Loan Program remits to the Authority certain fees for Program administration, that are paid from Program revenues. For the years ended June 30, 2016 and 2015, \$11,468,691 and \$11,381,132 of servicing fees, respectively, were included in loan servicing fees charged to the NJCLASS Loan Program. In connection with its portfolios of existing loans, FFELP pays certain fees for Program administration, which are payable from Program revenues. For the years ended June 30, 2016 and 2015, the fees include administrative expenses of \$152,357 and \$177,581, respectively, paid to the Authority and fees paid to servicing agents of \$356,148 and \$418,307, respectively. In addition, for the years ended June 30, 2016 and 2015, loan consolidation rebate fees of \$574,849 and \$647,291, respectively, were paid to the United States Department of Education.

Loan Defaults/Loan Reserve Fund

Under the NJCLASS Loan Program, when a student loan payable in monthly installments reaches 180 days of delinquency or when a student loan payable in installments less frequent than monthly reaches 240 days of delinquency, the Authority will declare the respective loan "in default."

For most of its NJCLASS bond issues, the Authority has established loan default reserve funds to stabilize the impact of loan defaults in the NJCLASS Loan Program. These are funded from a percentage of original loan principal specified by the appropriate master indenture, and not from bond proceeds.

The Loan Reserve Fund is a separate fund established by the Authority to protect the interests of NJCLASS bondholders by reimbursing the various HESAA bond issues when loans default. Amounts subsequently received from collections of defaulted student loans are used to replenish the Loan Reserve Fund to the extent of 70% of recoveries. The Authority retains the remaining 30% as a collection fee.

For the 1998 and 2008 Master Indentures, this fund is not part of the NJCLASS Loan Program Trust Estate, thus it is not included in the accompanying financial statements. For the 2009, 2010-1 and 2010-2 Indentures, the loan reserve funds are part of these respective indentures. Consequently, loan reserve activity for these bond issues is included in the accompanying financial statements and shown in the Combining Statements presented in the Supplementary Information section.

During fiscal years ended 2016 and 2015, default claims paid by the external loan reserve funds established for the 1998 and 2008 Indentures totalled \$5,560,545 and \$4,399,753, respectively, and new claims for the same periods totalled \$4,232,403 and \$4,708,225. As of June 30, 2016 and 2015, the balances due from the external loan reserve funds to cover defaulted loans totalled \$46,338,592 and \$47,666,734, respectively.

NOTE 3 STUDENT LOANS RECEIVABLE (CONTINUED)

Loan Defaults/Loan Reserve Fund (Continued)

For the fiscal years 2016 and 2015, collections on defaulted loans within the internal loan reserve funds established for the 2009, 2010-1, and 2010-2 Indentures, which are included within the NJCLASS/FFELP Loan Programs Financial Statements, totalled \$9,727,719 and \$8,443,441, respectively, and new defaulted loans for the same periods totalled \$19,266,019 and \$21,969,213. As of June 30, 2016 and 2015, the balances due from these loan reserve funds to cover defaulted loans within the 2009, 2010-1 and 2010-2 Indentures, as well as from loans originated under the 2012-1 Indenture, under which a loan reserve fund was not established, totaled \$151,591,600 and \$138,093,653, respectively.

Amounts due to and from these internal loan reserve funds are eliminated in the Statements of Net Position, but are shown in the Combining Schedules of Net Position.

The Authority considers most of the amount due from its NJCLASS Loan Reserve Fund to be collectible. However, because the ability to pay claims from the Loan Reserve Fund is partially dependent on collections on defaulted loans, management continually evaluates the cash flows of the Loan Reserve Fund to determine its ability to reimburse the bond issues on a timely basis. During the fiscal years 2016 and 2015, based on past collections experience and an analysis of the current receivable from its Loan Reserve Funds, management recorded allowances for doubtful accounts in the amount of \$31,120,146 and \$33,226,420, respectively, against the June 30, 2016 and 2015 amounts due from the external Loan Reserve Funds. Allowances for doubtful accounts recorded against the June 30, 2016 and 2015 amounts due from the internal Loan Reserve Funds totaled \$102,577,793 and \$92,420,285, respectively.

In addition, when applicable under specific bond indentures, the Loan Reserve Funds received 1% of the loan amount disbursed from the administrative fee paid by the borrower, and 70% of collections on defaulted loans. Under the terms 2012-1 Indenture, which includes the 2012-1, 2013-1, 2014-1, 2015-1 and 2016-1 Bond Issues, no loan reserve fund was established. As of June 30, 2016 and 2015, the balances due to the Loan Reserve Funds from default collections totalled \$425,212 and \$328,475, respectively.

NOTE 4 USE OF FINANCIAL INSTRUMENTS

The Authority has entered into financial instrument Swap and Cap Agreements (the "Agreements") with various counterparties, in general, contemporaneously with the issuance of its Tax Exempt Variable Rate Bonds, also known as ARCs, issued between 2001 and 2007 to support its NJCLASS loan program.

Under the terms of the Agreements, the Authority pays a fixed rate of interest on pre-established notional amounts. In return, the Authority receives the USD-SIFMA Index rate as calculated weekly, which historically had closely tracked the variable interest rates generated in the ARC market. The purpose of the Agreements is to hedge the Authority's ARC bonds and/or fixed-rate NJCLASS loans being funded through the proceeds of the variable rate ARC bonds.

NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

The purpose of the interest rate Cap agreements is to allow the Authority to cap the variable rate of interest on NJCLASS variable rate loans funded at 9%, a benefit comparable with maximum rates of the federal PLUS program. The Cap agreement initiated on May 29, 2001, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 65% of the 12-Month LIBOR, increase above 6.40%. The Cap agreement initiated on May 27, 2003, provides for payment to the Authority if market interest rates, as determined by the floating index, which is 72% of USD LIBOR, increase above 6.15%.

As governed by the amortization schedules contained in each of these Agreements, the notional amount of each Swap or Cap increases to a maximum, then amortizes to a minimum value before a fixed termination date, to match the anticipated changes in the outstanding balances of the related student loans or ARC bonds as applicable.

The total original notional amount of all Swap and Cap agreements entered into in connection with the ARCs was \$479,550,000. The total maximum notional amounts as defined on the amortization schedules of the respective Swap agreements was \$1,143,450,000. Subsequent decreases in the notional amounts are due to scheduled amortization of \$195,910,173 and early Swap terminations of \$863,523,705, which reduced the combined outstanding notional amount to \$71,211,887 as of June 30, 2016.

Certain swap agreements contain a feature that gives HESAA the option to terminate the swap on or after a predetermined date at no cost. This financial instrument is classified as a "Swaption." The fair values of these Swaptions are included in the fair market value of the Swap and reported as deferred outflows of resources and liabilities on the Statement of Net Position.

The Authority has tested the Agreements for hedge effectiveness in accordance with GASB Statement No. 53. All of the Agreements have been found to be effective and, therefore, the fair value of the Swaps has been recorded as a deferred outflow and a liability on the statement of net position.

The Swap and Cap Agreements liability is measured by alternative pricing sources with reasonable levels of price transparency in markets that may not be continuously active. Based on the complex nature of Swap or Cap, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature Level 1 markets. These markets do, however, have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. These characteristics classify Swap and Cap Agreements as Level 2 in the fair value hierarchy.

The interest rates, notional amounts, provider (or counterparty), fair values and termination dates for each Agreement outstanding at June 30, 2016 and 2015 are detailed in the following schedules.

NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2016

Transaction Type	Bond Issue (2)	Fixed Rate	Notional Amount	V	Fair alue (1)	Provider	Settlement Occur	Termination Date
Swap	2003	3.1710%	\$ 14,500,000	\$	549,963	UBS AG	Semi-Annually	12/01/18
Сар		6.4000%	1,300,000		(5)	UBS AG	Semi-Annually	06/01/19
Сар		6.1500%	8,200,000		177,346	UBS AG	Annually	06/01/28
		Total	24,000,000		727,305			
Swap	2006	4.4750%	11,401,034		813,999	Citigroup	Semi-Annually	12/01/31
		Total	11,401,034		813,999			
Swap	2007	4.0970%	18,904,018		619,992	Citigroup	Semi-Annually	06/01/36
Swap		0.3930%	16,906,835		554,465	UBS AG	Semi-Annually	06/01/36
		Total	35,810,853		1,174,457			
	Grand Tota	al	\$ 71,211,887	\$	2,715,761			

- (1) All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.
- (2) Indicates the year the financial instrument was issued.

NOTE 4 USE OF FINANCIAL INSTRUMENTS (CONTINUED)

Values as of June 30, 2015

Transaction Type	Bond Issue (2)	Fixed Rate	Notional Amount	Fair Value (1)	Provider	Settlement Occur	Termination Date	
Swap	2003	3.1710%	\$ 20,250,000	\$ 171,062	UBS AG	Semi-Annually	12/01/18	
Сар		6.4000%	1,300,000	1,016,657	UBS AG	Semi-Annually	06/01/19	
Сар		6.1500%	7,200,000	(202)	UBS AG	Annually	06/01/28	
		Total	28,750,000	1,187,517				
Swap	2006	4.4750%	12,146,897	1,197,048	Citigroup	Semi-Annually	12/01/31	
		Total	12,146,897	1,197,048				
Swap	2007	4.0970%	20,595,582	1,282,971	Citigroup	Semi-Annually	06/01/36	
Swap		4.0970%	18,418,256	1,147,407	UBS AG	Semi-Annually	06/01/36	
		Total	39,013,838	2,430,378				
	Grand Tota	al	\$ 79,910,735	\$ 4,814,943				

- (1) All fair values that result in a positive value to the swap provider are shown as positive amounts. All fair values that result in a positive value to HESAA are shown as negative amounts.
- (2) Indicates the year the financial instrument was issued.

NOTE 5 BONDS PAYABLE

The Authority has issued bonds to support its loan programs. All bonds described herein are limited obligations of the Authority, payable solely from the assets of the NJCLASS/FFELP Trust Estate (Trust Estate), as described in the official statement of each bond issue. In addition to the assets or funds of the Trust Estate, all bonds issued from 1998 through 2008 are covered by municipal bond insurance policies guaranteeing payment of principal and interest in the event of default by the Authority. None of the Authority's assets or funds (other than the Trust Estate) are pledged as security for the bonds.

NOTE 5 BONDS PAYABLE (CONTINUED)

Bonds Outstanding

The following schedules present summarized information relating to the interest rates and future maturities of the bonds outstanding as of June 30, 2016 and 2015:

Bonds Outstanding June 30, 2016

Charles			Bonds			Bonds	A	
Student Loan Revenue Bond Title	Maturity	Outstanding			Outstanding	Amounts Due within		
Issue Year/Series	Interest Rate Range as of June 30, 2016	Dates	Maturity (in thousands) Dates June 30, 2015 Additio			` ,		
				-			One Year	
2002, Series A through D ⁽¹⁾	0.199%-0.720% (ARCs)	6/1/2037	\$ 1,450	\$ -	\$ 250	\$ 1,200	\$ -	
2003, Series A through D (1)	0.572%-1.080% (ARCs)	5/28/2038	34,600	-	-	34,600	-	
2004, Series A through D (1)	0.187%-0.720% (ARCs)	4/1/2039	34,050	-	-	34,050	-	
2005, Series A through D (1)	0.205%-1.080% (ARCs)	5/1/2040	25,550	-	6,400	19,150	-	
2006, Series A through D (1)	0.193%-1.080% (ARCs)	12/1/2040	1,875	-	375	1,500	-	
2007, Series A through D (1)	0.312%-0.344% (ARCs)	12/1/2041	1,300	-	1,125	175	-	
2008, Series A	6.125%	6/1/2030	209,245	-	36,800	172,445	5,800	
2009, Series A	4.500%-5.625%	6/1/2017-6/1/2030	328,900	-	39,700	289,200	35,000	
2010-1, Series A&B	3.75%-5.40%	12/1/2016-12/1/2037	451,900	-	72,000	379,900	62,800	
2010, Series FFELP (2)	1.62%	6/1/2036	68,735	-	9,715	59,020	10,000	
2010-2	3.50%-5.00%	12/1/2016-12/1/2036	164,000	-	33,600	130,400	25,700	
2011-1	3.625%-5.875%	12/1/2016-12/1/2033	260,800	-	31,600	229,200	27,800	
2012-1	4.00%-5.75%	12/1/2016-12/1/2039	231,400	-	27,900	203,500	21,900	
2013-1	3.25%-5.00%	12/1/2016-12/1/2043	197,000	-	20,800	176,200	13,900	
2014-1 Series A-1 & B	3.00%-5.00%	12/1/2016-12/1/2044	195,000	-	4,000	191,000	15,400	
2014-1, Series A-2 ⁽³⁾	2.17%	12/1/2023	17,655	-	-	17,655	=	
2015-1	4.00%-5.00%	12/1/2016-12/1/2044	180,000	-	=	180,000	3,000	
2016-1	2.75%-5.00%	12/1/2017-12/1/2046	-	190,000	-	190,000	-	
		Totals	\$ 2,403,460	\$ 190,000	\$ 284,265	\$ 2,309,195	\$ 221,300	

⁽¹⁾ All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2016.

NOTE 5 BONDS PAYABLE (CONTINUED)

Bonds Outstanding (Continued)

Bonds Outstanding June 30, 2015

Student Loan Revenue Bond Title Issue Year/Series	Interest Rate Range as of June 30, 2015	Maturity Dates	Bonds Outstanding (in thousands) June 30, 2014	Additions	Reductions	Bonds Outstanding (in thousands) June 30, 2015	Amounts Due within One Year
2002, Series A through D (1)	0.047%-0.064% (ARCs)	6/1/2037	\$ 1,500	\$ -	\$ 50	\$ 1,450	\$ -
2003, Series A through D (1)	0.260%-0.300% (ARCs)	5/28/2038	34,600	-	-	34,600	-
2004, Series A through D (1)	0.029%-0.260% (ARCs)	4/1/2039	34,050	-	-	34,050	-
2005, Series A through D (1)	0.041%-0.300% (ARCs)	5/1/2040	30,400	-	4,850	25,550	-
2006, Series A through D (1)	0.041%-0.300% (ARCs)	12/1/2040	1,875	-	-	1,875	-
2007, Series A through D (1)	0.040%-0.056% (ARCs)	12/1/2041	1,625	-	325	1,300	-
2008, Series A	5.875%-6.125%	6/1/2021, 6/1/2030	245,895	-	36,650	209,245	-
2009, Series A	4.000%-5.625%	6/1/2015-6/1/2030	374,000	-	45,100	328,900	23,500
2010-1, Series A&B	3.25%-5.40%	12/1/2014-12/1/2037	506,600	-	54,700	451,900	45,600
2010, Series FFELP (2)	1.18%	6/1/2036	80,230	-	11,495	68,735	20,000
2010-2	3.00%-5.00%	12/1/2014-12/1/2036	192,900	-	28,900	164,000	18,100
2011-1	3.50%-5.875%	12/1/2014-12/1/2033	291,100	-	30,300	260,800	13,000
2012-1	3.00%-5.75%	12/1/2014-12/1/2039	254,300	-	22,900	231,400	13,000
2013-1	3.00%-4.75%	12/1/2014-12/1/2043	200,000	-	3,000	197,000	6,000
2014-1 Series A-1 & B	4.00%-5.00%	12/1/2015-12/1/2044	195,000	-	-	195,000	4,000
2014-1, Series A-2 ⁽³⁾	1.71%	12/1/2023	25,000	-	7,345	17,655	-
2015-1	4.00%-5.00%	12/1/2016-12/1/2044		180,000		180,000	
		Totals	\$ 2,469,075	\$ 180,000	\$ 245,615	\$ 2,403,460	\$ 143,200

⁽¹⁾ All 2002, 2003, 2004, 2005, 2006 and 2007 Series A through D Student Loan Revenue Bonds were issued as Auction Rate Certificates (ARCs). These Bonds carry floating interest rates. After a uniform initial rate and varying durations by series were set at the issue date, rates are reset every 35 days at a separate auction for each series. The interest rate ranges stated in the table are as of June 30, 2015.

⁽²⁾ The 2010-FFELP Bonds are Tax Exempt LIBOR Floating Rate Bonds, originally consisting of Class A-1 & Class A-2 Bonds. The interest rate on the Class A-1 Bonds, which are fully retired at June 30, 2014 was 100% of 3 Month LIBOR plus .30%, and the rate on the Class A-2 Bonds is 100% of 3-Month LIBOR plus .95%. Interest is paid quarterly.

⁽³⁾ The 2014-1A-2 Bonds are LIBOR Floating Rate Bonds, which have been purchased directly from the Authority by Banc of America Preferred Funding Corporation, pursuant to a Variable Rate Bond Purchase Agreement, dated April 28, 2014. The interest rate on the 2014-1 Series A-2 Bonds is 100% of 3 Month LIBOR plus 1.50%, but not to exceed 8.00%. Interest is paid quarterly.

NOTE 5 BONDS PAYABLE (CONTINUED)

Redemption Provisions

The supplemental indentures for each bond issue define the terms under which bond redemptions are to occur. Specific information and requirements governing each type of redemption are defined in the sections on redemption provisions below. These sections are followed by a cumulative schedule of bonds issued, bonds accreted, redemptions by type and bond issue since the inception of the NJCLASS Program in 1991, as well as bonds outstanding at June 30, 2016.

Extraordinary Redemptions

Provisions governing the extraordinary redemption of bonds prior to maturity are included in the redemption provisions sections of the indentures for all bonds issued during the years 1991 through 2007. Where applicable, these early redemptions are permitted under the Extraordinary Redemption from Unexpended Proceeds, the Special Redemption, Extraordinary Redemption from Excess Revenues, Special Optional Redemption from Excess Revenues and Special Mandatory Redemption from Excess Revenues sections of the indentures or supplemental indentures. All bonds retired under the Extraordinary Redemption provisions are redeemable at par.

The 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, 2014-1, 2015-1, and 2016-1 Bonds that are eligible for redemption prior to maturity are also eligible for special optional redemption from excess revenues at the option of the Authority, plus accrued interest. During the 2016 fiscal year, a total of \$149,950,000 of bonds within each of these respective issues were redeemed under this provision and are included in the Cumulative Schedule of Bond Redemptions at June 30, 2016.

Optional Redemptions

Each indenture also contains provisions for the optional redemptions of NJCLASS fixed rate bonds.

All 2002, 2003, 2004, 2005, 2006, and 2007 Bonds are eligible for redemption prior to maturity at any time upon ten days' notice at par, plus accrued interest, as long as they remain outstanding as ARCs or are converted to variable rate bonds. If they are converted to a fixed rate, they can be redeemed at any time following the tenth anniversary date of conversion to a fixed rate upon not less than 30 days' notice. If redeemed in the eleventh and twelfth years at the fixed rate, redemption prices include premium amounts of 102% and 101%, respectively, decreasing to par after twelve years.

NOTE 5 BONDS PAYABLE (CONTINUED)

Optional Redemptions (Continued)

The following chart outlines the optional redemption provisions for the 2008 through 2016-1 bonds. Bonds maturing prior to these dates are not subject to optional redemption prior to maturity.

Bond	Maturity	Subject to Optional Redemption	First Eligible Call Date
2008	On or After 6/1/19	Yes at par plus accrued interest	June 1, 2018
2009A	Prior to 6/1/20	No	
2009A	On or After 6/1/20	Yes at par plus accrued interest	June 1, 2019
2010-1A	Prior to 12/1/20	No	
2010-1A	On or After 12/1/20	Yes at par plus accrued interest	December 1, 2019
2010-2	Prior to 12/1/21	No	
2010-2	On or After 12/1/21	Yes at par plus accrued interest	December 1, 2020
2011-1	Prior to 12/1/22	No	
2011-1	On or After 12/1/22	Yes at par plus accrued interest	December 1, 2021
2012-1	Prior to 12/1/23	No	
2012-1	On or After 12/1/23	Yes at par plus accrued interest	December 1, 2022
2013-1	Prior to 12/1/23	No	
2013-1	On or After 12/1/23	Yes at par plus accrued interest	December 1, 2022
2014-1	Prior to 12/1/24	No	
2014-1	On or After 12/1/24	Yes at par plus accrued interest	December 1, 2023
2015-1	Prior to 12/1/25	No	
2015-1	On or After 12/1/25	Yes at par plus accrued interest	December 1, 2024
2016-1	Prior to 12/1/26	No	
2016-1	On or After 12/1/26	Yes at par plus accrued interest	December 1, 2025

Scheduled Maturities

Since the inception of the NJCLASS/FFELP Programs in 1991, the supplemental indentures applicable to each bond issue have included schedules containing the maturity dates of the various CUSIPs within each bond issue.

As governed by the indenture for each issue and series for the years 2008 and 2009, mandatory sinking fund redemptions prior to maturity, in part, by lot are required. The amounts of sinking fund redemptions for the fiscal years 2013 through 2019 and thereafter, are included in the maturity schedule shown on page 35.

Cumulative Redemptions

The following schedules present summarized information by bond issue relating to all types of bond redemptions from the inception of the NJCLASS/FFELP Program in 1991 to the financial statement date.

NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2016

														Current
Bond Issue		Original Principal	emi-Annual Accretion		Scheduled Maturity	Excess Revenue Redemption	<u>1</u>	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Special Optional Redemption	Bond Tender (1)	Refunded	Principal Outstanding at June 30, 2016
1991	\$	24,996,064	\$ 3,562,871	Ş	(5,910,000)	\$ (20,468,9	35)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992		35,000,000	-		(12,730,000)	(22,270,0	00)	-	-	-	-	-	-	-
1993		20,000,000	-		(6,105,000)	(13,475,0	00)	(420,000)	-	-	-	-	-	-
1995		15,000,000	-		(4,025,000)	(10,975,0	00)	-	-	-	-	-	-	-
1996		18,000,000	-		(4,450,000)	(11,015,0	00)	-	(2,535,000)	-	-	-	-	-
1997A		25,000,000	-		(4,500,000)	(17,350,0	00)	-	(3,150,000)	-	-	-	-	-
1997B		12,000,000	-		-		-	-	-	-	-	-	(12,000,000)	-
1998		80,000,000	-		(9,445,000)	(53,045,0	00)	-	(17,510,000)	-	-	-	-	-
1999A		50,000,000	-		(6,625,000)	(25,830,0	00)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B		12,000,000	-		-		-	-	-	-	-	-	(12,000,000)	-
2000		70,000,000	-		(15,675,000)	(29,530,0	00)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001		190,000,000	-		-		-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002		166,000,000	-		-		-	-	-	(61,250,000)	-	(103,550,000)	-	1,200,000
2003		212,000,000	-		-		-	-	-	(56,400,000)	-	(121,000,000)	-	34,600,000
2004		200,000,000	-		-		-	-	-	-	-	(165,950,000)	-	34,050,000
2005		225,000,000	-		-		-	-	-	(21,000,000)	-	(184,850,000)	-	19,150,000
2006		225,000,000	-		-		-	-	-	(30,775,000)	-	(192,725,000)	-	1,500,000
2007		275,000,000	-		-		-	-	-	(19,125,000)	-	(255,700,000)	-	175,000
2008		350,000,000	-		-		-	(19,405,000)	-	-	(158,150,000)	-	-	172,445,000
2009		450,000,000	-		(60,500,000)		-	-	-	-	(100,300,000)	-	-	289,200,000
2010-1		713,000,000	-		(146,730,000)		-	-	-	-	(186,370,000)	-	-	379,900,000
2010-FFELP		145,000,000	-		-	(85,980,0	00)	-	-	-	-	-	-	59,020,000
2010-2		280,000,000	-		(62,000,000)		-	-	-	-	(87,600,000)	-	-	130,400,000
2011-1		326,500,000	-		(43,400,000)		-	-	-	-	(53,900,000)	-	-	229,200,000
2012-1		259,300,000	-		(25,000,000)		-	-	-	-	(30,800,000)	-	-	203,500,000
2013-1		200,000,000	-		(9,000,000)		-	-	-	-	(14,800,000)	-	-	176,200,000
2014-1		220,000,000	-		(4,000,000)		-	(7,345,000)	-	-	-	-	-	208,655,000
2015-1		180,000,000	-		-		-	-	-	-	-	-	-	180,000,000
2016-1		190,000,000	 -											190,000,000
Totals	\$:	5,168,796,064	\$ 3,562,871	ç	(420,095,000)	\$ (289,938,9	35)	\$ (29,350,000)	\$ (55,670,000)	\$ (262,265,000)	\$ (631,920,000)	\$ (1,149,925,000)	\$ (24,000,000)	\$ 2,309,195,000

⁽¹⁾ Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

NOTE 5 BONDS PAYABLE (CONTINUED)

Cumulative Redemptions (Continued)

Cumulative Schedule of Bond Redemptions at June 30, 2015

Bond Issue	Original Principal	Semi-Annual Accretion	Scheduled Maturity	Excess Revenue Redemption	Unexpended Proceeds Redemption	Optional Redemption	Special Redemption	Special Optional Redemption	Bond Tender (1)	Refunded	Current Principal Outstanding at June 30, 2015
1991	\$ 24,996,064	\$ 3,562,871	\$ (5,910,000)	\$ (20,468,935)	\$ (2,180,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1992	35,000,000	-	(12,730,000)	(22,270,000)	-	-	-	-	-	-	-
1993	20,000,000	-	(6,105,000)	(13,475,000)	(420,000)	-	-	-	-	-	-
1995	15,000,000	-	(4,025,000)	(10,975,000)	-	-	-	-	-	-	-
1996	18,000,000	-	(4,450,000)	(11,015,000)	-	(2,535,000)	-	-	-	-	-
1997A	25,000,000	-	(4,500,000)	(17,350,000)	-	(3,150,000)	-	-	-	-	-
1997B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
1998	80,000,000	-	(9,445,000)	(53,045,000)	-	(17,510,000)	-	-	-	-	-
1999A	50,000,000	-	(6,625,000)	(25,830,000)	-	(12,445,000)	(5,100,000)	-	-	-	-
1999B	12,000,000	-	-	-	-	-	-	-	-	(12,000,000)	-
2000	70,000,000	-	(15,675,000)	(29,530,000)	-	(17,030,000)	(7,765,000)	-	-	-	-
2001	190,000,000	-	-	-	-	(3,000,000)	(60,850,000)	-	(126,150,000)	-	-
2002	166,000,000	-	-	-	-	-	(61,000,000)	-	(103,550,000)	-	1,450,000
2003	212,000,000	-	-	-	-	-	(56,400,000)	-	(121,000,000)	-	34,600,000
2004	200,000,000	-	-	-	-	-	-	-	(165,950,000)	-	34,050,000
2005	225,000,000	-	-	-	-	-	(14,600,000)	-	(184,850,000)	-	25,550,000
2006	225,000,000	-	-	-	-	-	(30,400,000)	-	(192,725,000)	-	1,875,000
2007	275,000,000	-	-	-	-	-	(18,000,000)	-	(255,700,000)	-	1,300,000
2008	350,000,000	-	-	-	(19,405,000)	-	-	(121,350,000)	-	-	209,245,000
2009	450,000,000	-	(37,000,000)	-	-	-	-	(84,100,000)	-	-	328,900,000
2010-1	713,000,000	-	(107,880,000)	-	-	-	-	(153,220,000)	-	-	451,900,000
2010-FFELP	145,000,000	-	-	(76,265,000)	-	-	-	-	-	-	68,735,000
2010-2	280,000,000	-	(43,900,000)	-	-	-	-	(72,100,000)	-	-	164,000,000
2011-1	326,500,000	-	(30,400,000)	-	-	-	-	(35,300,000)	-	-	260,800,000
2012-1	259,300,000	-	(12,000,000)	-	-	-	-	(15,900,000)	-	-	231,400,000
2013-1	200,000,000	-	(3,000,000)	-	-	-	-	-	-	-	197,000,000
2014-1	220,000,000	-	-	-	(7,345,000)	-	-	-	-	-	212,655,000
2015-1	 180,000,000										180,000,000
Totals	\$ 4,978,796,064	\$ 3,562,871	\$ (303,645,000)	\$ (280,223,935)	\$ (29,350,000)	\$ (55,670,000)	\$ (254,115,000)	\$ (481,970,000)	\$ (1,149,925,000)	\$ (24,000,000)	\$ 2,403,460,000

⁽¹⁾ Bond Tenders are purchases in Lieu of Redemption resulting in bond retirements.

NOTE 5 BONDS PAYABLE (CONTINUED)

Conversion of 2002, 2003, 2004, 2005, 2006, and 2007 Bonds – Auction Rate Certificates – to Fixed Interest Rate or Variable Interest Rate

As required by the Fifth (for 2002), Sixth (for 2003), Seventh (for 2004), Eighth (for 2005), Ninth (for 2006), or Tenth (for 2007) Supplemental Indentures to the 1998 Indenture of Trust, the ARCs may be converted to fixed rate or variable rate bonds prior to their final maturities. More than one fixed rate may be established to apply to the 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds, taking into account the scheduled maturity dates. The fixed rate selected must cause the converted bonds to sell at par. For conversions to a variable rate, the interest rate period must be one year or less.

Any 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds to be converted to fixed rate or variable rate bonds shall be subject to mandatory tender for purchase on the fixed or variable rate conversion date, at par plus accrued interest. No bonds from any of these issues have been converted to fixed or variable rate bonds to date.

The Fifth, Sixth, Seventh, Eighth, Ninth, and/or Tenth Supplemental Indentures may be amended by supplemental indentures to modify the provisions for optional redemption of the 2002, 2003, 2004, 2005, 2006, and/or 2007 Bonds.

Future Maturities and Sinking Fund Requirements

Future maturities of bonds payable, including interest, are as follows:

Year Ending June 30,	Principal		Interest	 Total				
2017	\$ 221,300,000	\$:	100,528,555.43	\$ 321,828,555				
2018	172,000,000		93,279,443.96	265,279,444				
2019	172,200,000		85,555,951.25	257,755,951				
2020	165,800,000		77,995,043.98	243,795,044				
2021	149,610,000		71,014,649.18	220,624,649				
2022-2026	514,990,000		276,061,302	791,051,302				
2027-2031	651,620,000		155,805,517	807,425,517				
2032-2036	78,500,000		45,760,644	124,260,644				
2037-2041	130,000,000		24,902,154	154,902,154				
2042-2046	53,175,000		8,223,839	 61,398,839				
Total	\$ 2,309,195,000	\$	939,127,098	 \$ 3,248,322,098				

NOTE 5 BONDS PAYABLE (CONTINUED)

Bond Premium and Discount

Bond premium and discount amounts have been recorded in connection with the issuance of the Authority's 2009 Series A Bonds, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1, 2014-1, 2015-1, and 2016-1 Bonds. Bond premiums, net of discount are reported as liabilities. Bond premiums and discounts are amortized over the life of the related debt using the straight-line method of amortization. The unamortized amount of premium and discount is shown as a net amount in the Liabilities section on the Statement of Net Position, and amortization revenue and expense is credited or charged to bond interest expense in the Statement of Revenues, Expenses and Changes in Net Position. Related amounts as of June 30, 2016 and 2015 are as follows:

	2016	2015
Bond Premium	\$ 82,439,846	\$ 73,781,324
Accumulated Amortization	 (48,089,432)	(41,101,474)
Total Unamortized Bond Premium	\$ 34,350,414	\$ 32,679,850
Annual Amortization Revenue	\$ 9,098,060	\$ 9,281,189
Bond Discount	\$ 12,067,726	\$ 10,711,756
Accumulated Amortization	(3,716,138)	(2,910,477)
Total Unamortized Bond Discount	\$ 8,351,588	\$ 7,801,279
Annual Amortization Expense	\$ 805,662	\$ 824,439
		_
Net Unamortized Bond Premium	\$ 25,998,826	\$ 24,878,571
Net Amortization Revenue	\$ 8,292,399	\$ 8,456,750

Risk of Bond Interest Rate Fluctuations

All Authority 2002 through 2007 Bonds are ARCs, and thus are subject to periodic rate reset, resulting in a risk that the cost of debt service on bonds, which is the largest expenditure of the program, will exceed revenues earned from principal and interest payments on the fixed rate student loans funded by those issues, its largest revenue source. Disruptions in the auction bond market since the latter half of the 2008 fiscal year have resulted in failed auctions of these bonds. When an auction fails, all bond holders prior to the auction are required to hold them for the next auction period, at the "All Hold" rate, which is the lesser of the maximum rate permitted under the supplemental indenture, or an index rate that is based on either the After Tax Equivalent Rate or the Kenny index, multiplied by an "Applicable Percentage," as defined in the supplemental indenture of each bond issue.

NOTE 5 BONDS PAYABLE (CONTINUED)

Risk of Bond Interest Rate Fluctuations (Continued)

As long as the 2002 through 2007 Bonds remain outstanding as ARCs, there is a risk that auctions resulting in interest rates in excess of program revenues will continue to occur. These include those as a result of Failed Auctions, resulting in the imposition of the All Hold rate, as well as fluctuations in the ARC rates resulting from possible future successful auctions.

In the event that losses caused by excessive bond interest expense result in insufficient cash within the NJCLASS/FFELP Trust to meet its debt service obligations, the Authority's legislation provides for draws on the Debt Service Reserve funds established under the supplemental indentures of each bond issue. As of June 30, 2016, amounts available in the debt service reserve funds for each bond issue within the 1998 NJCLASS/FFELP Indenture of Trust, which contains all HESAA ARC bonds, totalled \$1,814,263, and is included in cash and cash equivalents and investments. The following paragraph describes the degree to which security for the bonds issued under the 1998 indenture is provided through this and other funding sources.

The HESAA NJCLASS/FFELP ARC Bonds, which are all those issued between 2001 and 2007, are secured on a parity basis with all of the other Series of Bonds previously issued under the 1998 Indenture and are payable from, subject to the terms of the Indenture: (i) Student Loans; (ii) all Revenues and Recoveries of Principal (including, without limitation, payments of principal of and interest on Student Loans); (iii) the Debt Service Reserve Fund; and (iv) the monies and securities in the various other funds established under the Indenture (except the Rebate Fund, the Excess Yield Fund and the Loan Reserve Fund). The amount deposited in the Debt Service Reserve Fund is less than the maximum amount of principal and interest on the bonds in certain future Bond Years. Pursuant to a provision in the Authority's enabling Act, the Legislature of the State may pay monies into the Debt Service Reserve Fund, subject to and dependent upon annual appropriations by the Legislature, to restore such account to the Debt Service Reserve Fund Requirement. However, because the Debt Service Reserve Fund Requirement is less than the maximum annual debt service on the bonds, even in the event that the Legislature makes all appropriations contemplated by the Act, such appropriations may be insufficient to pay debt service on the bonds as the same becomes due and payable. Such provision does not constitute a legally enforceable obligation on the part of the State or create a debt or liability on behalf of the State enforceable against the State.

Gains on Bond Retirements

During 2016 and 2015, due to market conditions in which investments in ARC bonds could not be resold at par through the auction process, several broker/dealer firms, which were holders of these bonds or agents of the holders, made offers to HESAA to sell back portions of their holdings at prices below par.

As a result, the Authority repurchased and retired \$8,150,000 of its ARC bonds through Special Redemptions, as permitted under the indentures, at prices averaging 98.0% of par, resulting in total gains on retirement of \$160,000 during the year ended June 30, 2016.

NOTE 5 BONDS PAYABLE (CONTINUED)

Gains on Bond Retirements (Continued)

During the year ended June 30, 2015, the Authority repurchased and retired \$5,225,000 of its ARC bonds through Special Redemptions and public tenders, as permitted under the indentures, at prices averaging 89.1% of par, resulting in total gains on retirement of \$568,562 during the year ended June 30, 2015.

NOTE 6 ARBITRAGE REBATES

Pursuant to current federal income tax law and in accordance with the bond indentures, certain income earned on non-purpose investments (investments other than student loans) attributable to the Authority's outstanding tax-exempt bonds is subject to payment to the U.S. Treasury as arbitrage rebates.

The arbitrage rebates are determined and calculated annually based upon the percentage of yield realized on the non-purpose investments compared to the percentage of yield on the tax-exempt bonds and is cumulative over the lives and terms of the applicable bond series. Accordingly, the determined amount for any one-year could be reduced in subsequent years based on changes in yield differentials. No arbitrage expense was accrued or paid during the 2016 or 2015 fiscal years.

NOTE 7 CONCENTRATION OF CREDIT RISK

Financial Instruments

As disclosed in Note 1, the Authority's loan programs use financial instruments. These Agreements are structured to enable variable rate bond proceeds to meet specific needs of the student loan market by reducing the risk associated with changes in interest rates.

As of June 30, 2016 and 2015, the liability for amounts payable to the counterparties associated with the financial instruments specified in Note 1 was \$182,611 and \$227,587, respectively. This amount is included in accrued interest payable.

In order to enhance the security of these financial instruments, the Authority has included provisions in the contracts that govern these agreements requiring the counterparty to post collateral in the form of negotiable debt obligations of the U.S. Treasury if its long-term senior unsecured debt rating from S&P is withdrawn, suspended or falls to or below "A+;" if its rating from Moody's is withdrawn, suspended or falls to or below "A1"; or if its rating from Fitch is withdrawn, suspended or falls to or below "A+."

As an additional safeguard, the Authority has the option to terminate the agreements regarding these financial instruments at any time, subject to the settlement of market value amounts due to the issuer or HESAA at the time of termination.

NOTE 7 CONCENTRATION OF CREDIT RISK (CONTINUED)

Student Loans Receivable

The Authority provides student loans to New Jersey residents and out-of-state residents attending college in New Jersey, who use the proceeds for the purpose of pursuing higher education. The Authority assesses eligibility of loan applicants using criteria equal to the established guidelines for comparable loans in the banking industry. HESAA management continually monitors the performance of the NJCLASS and FFELP loan portfolios and maintains loan reserve funds for the 1998, 2008, 2009, 2010-1, and 2010-2 Master Indentures, which were capitalized by a fee charged at disbursement and partially replenished by collections on defaulted loans, to reimburse the bond issues when defaults occur. This policy is in conformity with the reserve amount requirements of the trust indentures between the Authority and Wells Fargo Bank. As a means of ensuring that cash flows generated from NJCLASS Student Loans will be sufficient to cover and protect the interests of the bondholders, management considers the cash flows of the loan reserve fund in combination with those of the bond issues adequate in light of actual loan default experience.

NOTE 8 SUBSEQUENT EVENTS

On July 1, 2016, HESAA retired \$67,800,000 of its 2008, 2009, 2010-1, 2010-2, 2011-1, 2012-1, 2013-1 and 2014-1 Bonds, through special optional redemption from excess revenues. These redemptions are made possible by better than expected cash flows on the student loans associated with these bond issues.

On July 29, 2016, through special optional redemption, HESAA retired \$2,750,000 par amount of its 2005 Series B Bonds at a price of \$2,698,437.50, which is 98.125% of face value, plus accrued interest, and \$25,000 of its 2006 Series B Bonds at a price of \$24,500, which is 98.0% of face value, plus accrued interest.

On August 19, 2016, through special optional redemption, HESAA retired \$1,000,000 par amount of its 2002 Series A Bonds at a price of \$980,000, which is 98.0% of face value, plus accrued interest.

NOTE 9 RECENT ACCOUNTING STANDARDS

The Authority has adopted GASB Statement No. 72, Fair Value Measurement and Application ("GASB 72"). Statement No. 72 requires the Authority to use hierarchy of valuations methods and inputs in measuring its investments at fair value and requires disclosure about the fair value measurements, hierarchy, and valuation techniques. Required financial statement disclosures are included in Note 2 of these financial statements.

NOTE 9 RECENT ACCOUNTING STANDARDS (CONTINUED)

In June 2015, GASB issued Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and amendments to Certain Provisions of GASB Statements 67 and 68 ("GASB 73"). This statement establishes standards of accounting and financial reporting for defined benefit pensions and defined contribution pensions that are provided to the employees of state and local government employers and are not within the scope of GASB 68. The provisions of this Statement are effective for financial statements in periods beginning after June 15, 2016. This Statement will become effective for the June 30, 2017 year-end. Management does not believe that this statement will have any effect on the Authority's financial statements.

In June 2015, GASB issued Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans ("GASB 74"). This statement establishes financial reporting for state and local governmental OPEB plans and defined contribution OPEB plans that are administered through trusts or equivalent arrangements. This Statement also establishes financial reporting standards for governments that hold assets accumulated for purposes of providing OPEB through defined benefit OPEB plans that are not administered through trusts or equivalent arrangements. The provisions of this Statement are effective for financial statements in periods beginning after June 15, 2016. This Statement will become effective for the June 30, 2017 year-end. Management does not believe that this statement will have any effect on the Authority's financial statements.

In August 2015, GASB issued Statement No. 77, *Tax Abatement Disclosures* ("GASB 77"). This statement establishes financial reporting standards for tax abatement agreements entered into by state and local governments. The disclosures required by this Statement encompass tax abatements resulting from both agreements that are entered into by the reporting government and agreements that are entered into by other governments and that reduce the reporting government's tax revenues. The provisions of this Statement are effective for financial statements in periods beginning after December 15, 2015. This Statement will become effective for the June 30, 2017 year-end. The Authority is currently evaluating the effect of implementation of this Statement.

In January 2016, GASB issued Statement No. 80, Blending Requirements for Certain Component Units—an amendment of GASB Statement No. 14. Statement No. 80 amends the blending requirements for the financial statement presentation of component units of all state and local governments ("GASB 80"). The additional criterion requires blending of a component unit incorporated as a not-for-profit corporation in which the primary government is the sole corporate member. The additional criterion does not apply to component units included in the financial reporting entity pursuant to the provisions of Statement No. 39, Determining Whether Certain Organizations Are Component Units. The provisions in Statement No. 80 are effective for reporting periods beginning after June 15, 2016. The Authority has determined that Statement No. 80 will have no effect on its financial statements.

NOTE 9 RECENT ACCOUNTING STANDARDS (CONTINUED)

In March 2016, GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements*. The objective of this Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. The provisions in Statement No. 81 are effective for reporting periods beginning after December 15, 2016. The Authority has not yet completed the process of evaluating the impact of GASB 81 on its financial statements.

In March 2016, GASB issued Statement No. 82, *Pension Issues—an amendment of GASB Statements No. 67, No. 68, and No. 73.* Statement No. 82 addresses technical issues related to previous GASB guidance on pensions. The Authority has determined that Statement No. 82 will have no effect on its financial statements.

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS COMBINING SCHEDULE OF NET POSITION JUNE 30, 2016

											2009	2009 Indenture	2010-1	2010-1 Indenture	2010			2010-2 Indenture						
	1998-2001		2002	2003	2004		2005	2006	2007	2008	Series A	Loan Reserve	Series A&B	Loan Reserve	FFELP	2010-2	2011-1	Loan Reserve	2012-1	2013-1	2014-1	2015-1	2016-1	Total
ASSETS																								
CURRENT ASSETS																								
Cash and Cash Equivalents	\$ 9,388,	,221 \$	3,226,638	17,239,687	\$ 6,637	7,246 \$	4,931,615 \$	2,471,141 \$	323,602	\$ 15,212,667	\$ 38,028,476	\$ -	\$ 77,938,597	\$ - \$	2,438,832	\$ 35,443,278	\$ 36,830,331	\$ -	\$ 30,010,946	\$ 22,855,693	\$ 32,935,179	\$ 88,991,240	\$ 200,597,935	\$ 625,501,324
Investments		-	-	-		-	-	-	-	-	-	5,522	-	904	-	-	-	3,712	-	-	-	-	-	10,138
NJCLASS Student Loans Receivable	385,	,796	154,154	2,285,173	429	9,012	475,783	223,304	90,271	6,727,492	8,831,608	-	14,785,940	-	-	5,544,652	7,677,735	-	6,679,812	3,522,922	3,286,885	2,562,578		63,663,117
FFELP Student Loans Receivable		-	-	-		-	-	-	-	-	-	-	-	-	3,492,463	-	-	-	-	-	-	-		3,492,463
NJCLASS Defaulted Principal and Interest in 2009		-	-	-		-	-	-	-	-	-	16,592,013	-	16,702,305	-	-	-	13,475,996	1,258,266	830,281	154,945	-	-	49,013,807
and 2010 LRFs, Net of Allowance of \$102,577,793																								-
Due from External Loan Reverse Funds, Net of Allowance of \$31,120,146	2,289,	,942	627,915	3,525,395	1,138	3,329	1,664,896	688,443	441,418	4,842,108														15,218,445
Interest Receivable - Investments	1,	,858	647	3,414	1	1,322	962	481	50	2,645	7,110	-	14,957	-	406	6,791	6,988	-	5,682	4,339	6,427	18,311	41,328	123,720
Interest Receivable - NJCLASS Student Loans	4751	0.57	35,918	241,434	54	1,567	116,955	72,539	27370.8	1,702,379	2,738,848	-	3,107,229	-	-	1,191,874	1,764,316	-	1,410,229	1,409,952	1,779,153	1,430,180	1,915	17,132,370
Interest Receivable - FFELP Student Loans		-	-	-		-	-	-	-	-	-	-	-	-	722,709	-	-	-	-	-	-	-	-	722,709
Due from Other Bond Issue Funds		-	-	-		-	-	-	-	58,368	-	-	8,537	-	-	25,039	4,115				-		(96,058)	
Due from/to 2009 and 2010 Loan Reserve Funds		-	-	-		-	-	-	-		34,090,695	(34,090,695)	67,708,162	(67,708,162)	-	13,094,613	13,399,104	(26,493,717)			-		-	
Default Collections Receivable		-	-	-		-	-	-	-	-	-	46,892		138,040	-	-	-	59,253		-	-		-	244,185
Due From Loan Servicing Agents		-	-	-		-	-	-	-	-	-	-		-	36,961	-	-	-		-	-		-	36,961
Prepaid Interest Rate-Cap Fees	-			29,951		-								-										29,951
Total Current Assets	12,113,	,327	4,045,273	23,325,054	8,260),476	7,190,212	3,455,908	882,711	28,545,659	83,696,736	(17,446,268)	163,563,421	(50,866,914)	6,691,371	55,306,247	59,682,588	(12,954,756)	39,364,936	28,623,187	38,162,589	93,002,310	200,545,120	775,189,188
NON-CURRENT ASSETS																								
NJCLASS Student Loans Receivable	2,316,	,098	1,898,132	26,580,154	4,925	5,676	9,830,351	5,342,978	1,984,521	155,938,513	248,289,724	-	342,534,736	-		126,552,379	193,423,382		193,744,462	165,747,775	182,247,540	94,807,488	1,425,018	1,757,588,925
FFELP Student Loans Receivable				-		-									58,546,096				-		-			58,546,096
Total Non-Current Assets	2,316,	,098	1,898,132	26,580,154	4,925	,6/6	9,830,351	5,342,978	1,984,521	155,938,513	248,289,724		342,534,736	 -	58,546,096	126,552,379	193,423,382	 -	193,744,462	165,747,775	182,247,540	94,807,488	1,425,018	1,816,135,021
Total Assets	\$ 14,429,4	425 \$	5,943,405 \$	49,905,208	\$ 13,186,	,152 \$	17,020,562 \$	8,798,886 \$	2,867,232	\$ 184,484,171	\$ 331,986,460	\$ (17,446,268)	\$ 506,098,157	\$ (50,866,914) \$	65,237,467	\$ 181,858,626	\$ 253,105,970	\$ (12,954,756)	\$ 233,109,398	\$ 194,370,962	\$ 220,410,129	\$ 187,809,798	\$ 201,970,138	\$ 2,591,324,209
Deferred Outflows of Resources																								
Deferred Outflow - Interest Rate Swap				727,305				813,999	1,174,457		s -	\$ -	\$ -	s - s		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,715,761
	-			,			······································				·	-		·		 -	· ·	<u></u>	-	<u> </u>				7 -7: -07: 01
Total Deferred Outflows of Resources	\$	- \$	- \$	727,305	\$	- \$	- \$	813,999 \$	1,174,457	\$ - !	\$ -	\$ -	\$ -	\$ - \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,715,761
LIABILITIES																								
CURRENT LIABILITIES																								
Bonds Payable	\$	- \$	- \$	-	\$	- \$	- \$	- \$	-	\$ -	\$ 30,000,000	\$ -	\$ 45,500,000	\$ - \$	10,000,000	\$ 19,600,000	\$ 17,700,000	\$ -	\$ 13,000,000	\$ 8,700,000	\$ 6,000,000	\$ 3,000,000	\$ -	\$ 153,500,000
Accrued Interest Payable - Bonds		,325	1,178	68,351		3,760	17,892	38,956	71,986	811,411	1,258,743	-	1,705,998	-	83,873	557,418	1,028,949		828,446	644,903	709,184	651,667	623,958	9,136,998
Fees Payable	158,		7,233	32,343		1,709	11,344	9,810	7,082	87,018	137,790	173	224,315	-	124,400	90,412	84,127	-	72,469	109,225	99,073	71,899	14,633	1,353,712
Due to the Loan Reserve Fund		,662	22,460	61,804		1,938	28,113	44,600	37,373	115,261						<u>-</u> .								425,212
Total Current Liabilities	247,	,642	30,872	162,498	72	2,406	57,350	93,366	116,442	1,013,690	31,396,533	173	47,430,313	-	10,208,273	20,247,830	18,813,076		13,900,916	9,454,128	6,808,257	3,723,566	638,591	164,415,922
NON-CURRENT LIABILITIES																								
Bonds Payable		-	1,200,000	34,600,000	34,050	0,000	19,150,000	1,500,000	175,000	172,445,000	259,200,000	-	334,400,000	-	49,020,000	110,800,000	211,500,000	-	190,500,000	167,500,000	202,655,000	177,000,000	190,000,000	2,155,695,000
Premium on Bonds Payable		-	-	-		-	-	-	-	-	195,931	-	393,484	-	-	(53,304)	489,085	-	3,183,261	3,720,591	3,234,791	5,562,989	9,271,997	25,998,826
Interest Rate Swap				727,305		-	-	813,999	1,174,457			-							-					2,715,761
Total Non-Current Liabilities		-	1,200,000	35,327,305	34,050	0,000	19,150,000	2,313,999	1,349,457	172,445,000	259,395,931	-	334,793,484		49,020,000	110,746,696	211,989,085	-	193,683,261	171,220,591	205,889,791	182,562,989	199,271,997	2,184,409,587
Total Liabilities	\$ 247,6	642 \$	1,230,872 \$	35,489,803	\$ 34,122,	,406 \$	19,207,350 \$	2,407,365 \$	1,465,899	\$ 173,458,690	\$ 290,792,464	\$ 173	\$ 382,223,797	\$ - \$	59,228,273	\$ 130,994,526	\$ 230,802,162	\$ -	\$ 207,584,176	\$ 180,674,719	\$ 212,698,048	\$ 186,286,556	\$ 199,910,588	\$ 2,348,825,509
NET DOCUTION																								
NET POSITION					100.000	0.5.43	(0.105.707)					(47 446 444)		(50.000.044)				(40.054.756)						
Restricted	14,181,	/83	4,712,533	15,142,710	(20,936,	,254)	(2,186,787)	7,205,520	2,575,790	11,025,481	41,193,996	(17,446,441)	123,874,360	(50,866,914)	6,009,194	50,864,100	22,303,808	(12,954,756)	25,525,221	13,696,243	7,712,081	1,523,242	2,059,550	245,214,461
Total Liabilities and Net Position	\$ 14,429,4	425 \$	5,943,405 \$	50,632,513	\$ 13,186,	,152 \$	17,020,562 \$	9,612,886 \$	4,041,689	\$ 184,484,171	\$ 331,986,460	\$ (17,446,268)	\$ 506,098,157	\$ (50,866,914) \$	65,237,467	\$ 181,858,626	\$ 253,105,970	\$ (12,954,756)	\$ 233,109,398	\$ 194,370,962	\$ 220,410,129	\$ 187,809,798	\$ 201,970,138	\$ 2,594,039,970

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS COMBINING SCHEDULE OF NET POSITION JUNE 30, 2015

	19	98-2001*	2002		2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture Loan Reserve	2010-1 Series A&B	2010-1 Indenture Loan Reserve	2010 FFELP	2010-2	2011-1	2010-2 Indenture Loan Reserve	2012-1	2013-1	2014-1	2015-1	Total
ASSETS																							
CURRENT ASSETS																							
Cash and Cash Equivalents	\$	8,424,676	2,058,3	65 \$	13,175,516 \$	4,253,028		1,621,149 \$	196,915	\$ 20,237,856	\$ 34,029,221	\$ -	\$ 80,173,587	\$ -	\$ 3,204,007	\$ 35,128,123	\$ 32,640,522		\$ 28,624,437	\$ 25,117,776	\$ 96,449,794	\$ 189,854,124	\$ 578,507,26
Investments		-	254.4	-		-	511,413	-	-	-		434	45 445 405	34	-	0		886		2 045 704	2 270 744	-	512,76
NJCLASS Student Loans Receivable		1,111,175	261,1	30	2,886,876	541,594	509,039	244,100	104,834	7,261,977	9,256,305	-	16,415,196	-		6,660,761	8,002,666	-	5,894,795	2,815,791	2,270,741	-	64,236,98
FFELP Student Loans Receivable		-		-	-	-		-	-	-	-				4,665,842	-	-					-	4,665,84
NJCLASS Defaulted Principal and Interest in 2009		-		-	-	-		-	-	-	-	15,674,249		16,273,905	-	-	-	12,511,555	732,513	473,262	7,884	-	45,673,36
and 2010 LRFs, Net of Allowance of \$92,420,285		2 420 552			2 005 277	4 4 4 2 0 5 4	4 527 007	704 745	F.C.4. 700	4 5 2 5 2 7 2													
Due from External Loan Reverse Funds, Net of		2,128,652	655,8	21	3,096,377	1,142,854	1,537,987	781,745	561,798	4,535,078	-	-		-	-	-	-	-	-	-	-	-	14,440,31
Allowance of \$33,226,421									_														
Interest Receivable - Investments		572		35	887	288	225	108	9	1,269	2,145	-	5,297	-	186	2,328	2,113	-	1,871	1,580	6,870	10,926	36,80
Interest Receivable - NJCLASS Student Loans		84224.22	46,7	16	278,294	77,059	147,477	77,186	35519.28	1,975,060	3,229,611	-	3,475,635	-	-	1,470,608	2,173,403	-	1,805,735	1,721,664	1,569,516	56	18,167,76
Interest Receivable - FFELP Student Loans		-		-	-	-	-	-	-	-	-	-	-	-	853,226	-	-	-	-	-	-	-	853,22
Due from Other Bond Issue Funds		-		-	-	-	-	-	-	42,143	24,340	-	-	-	-	-	26,466	-	12,196	-	(105,145)	-	
Due from/to 2009 and 2010 Loan Reserve Funds		-		-	-	-	-	-	-	-	30,395,277	(30,395,277)	66,166,937	(66,166,937)	-	12,030,394	10,220,853	(22,251,247)	-	-	-	-	
Default Collections Receivable		-		-	-	-	-	-	-	-	-	120,911	-	151,587	-	-	-	68,759	-	-	-	-	341,25
Due From Loan Servicing Agents		-		-	-	-	-	-	-	-	-	-	-	-	93,029	-	-	-	-	-	-	-	93,02
Prepaid Interest Rate-Cap Fees				-	26,370					<u> </u>		<u> </u>	-				-	<u> </u>	-		-		26,37
Total Current Assets		11,749,299	3,022,1	66	19,464,321	6,014,823	6,024,314	2,724,288	899,075	34,053,383	76,936,898	(14,599,683)	166,236,652	(49,741,411)	8,816,290	55,292,214	53,066,023	(9,670,047)	37,071,546	30,130,072	100,199,659	189,865,106	727,554,99
NON-CURRENT ASSETS																							
NJCLASS Student Loans Receivable		3,068,591	2,720,6	36	33,952,853	6,658,867	11,487,049	6,076,996	2,333,009	186,440,004	290,436,400	-	405,772,393	-	-	156,495,095	228,173,621	-	221,124,961	182,786,778	121,223,033	47,295	1,858,797,58
FFELP Student Loans Receivable				-						-		<u> </u>			67,138,002	-					-		67,138,00
Total Non-Current Assets		3,068,591	2,720,6	36	33,952,853	6,658,867	11,487,049	6,076,996	2,333,009	186,440,004	290,436,400	<u> </u>	405,772,393		67,138,002	156,495,095	228,173,621		221,124,961	182,786,778	121,223,033	47,295	1,925,935,58
Total Assets	\$	14,817,891 \$	5,742,80	3 \$ 5	53,417,173 \$	12,673,690	17,511,363 \$	8,801,284 \$	3,232,084	\$ 220,493,386	\$ 367,373,298	\$ (14,599,683)	\$ 572,009,046	\$ (49,741,411)	\$ 75,954,292	\$ 211,787,309	\$ 281,239,645	\$ (9,670,047)	\$ 258,196,507	\$ 212,916,851	\$ 221,422,692	\$ 189,912,401	\$ 2,653,490,573
Deferred Outflows of Resources																							
Deferred Outflow - Interest Rate Swap		-			1,187,517	-		1,197,048	2,430,378	<u> </u>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,814,943
Total Deferred Outflows of Resources	\$	<u>- </u>		- \$	1,187,517 \$	<u> </u>	ş <u>-</u> ş	1,197,048 \$	2,430,378	\$ <u>-</u>	\$ -	ş <u>-</u>	\$ <u>-</u>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,814,943
LIABILITIES																							
CURRENT LIABILITIES																							
Bonds Payable	\$	- \$		- \$	- \$	-	\$ - \$	- \$	-	\$ -	\$ 23,500,000	\$ -	\$ 45,600,000	\$ -	\$ 20,000,000	\$ 18,100,000	\$ 13,000,000	\$ -	\$ 13,000,000	\$ 6,000,000	\$ 4,000,000	\$ -	\$ 143,200,00
Accrued Interest Payable - Bonds		6,310	1,0	67	77,463	21,706	13,538	44,346	85,329	1,068,021	1,437,799	-	1,829,183	-	73,933	629,415	1,120,999	-	887,198	689,898	703,214	456,167	9,145,58
Fees Payable		154,771	10,1	75	54,751	18,711	15,073	6,810	3,927	166,233	240,151	173	409,916	-	143,925	174,666	166,217	-	141,603	229,489	182,538	502	2,119,63
Due to the Loan Reserve Fund		54,199	31,2	74	55,611	52,728	26,806	11,502	8,315	88,040		-		-				-					328,47
Total Current Liabilities		215,279	42,5	16	187,826	93,145	55,418	62,657	97,571	1,322,294	25,177,950	173	47,839,100	-	20,217,859	18,904,081	14,287,216	-	14,028,801	6,919,387	4,885,752	456,668	154,793,69
NON-CURRENT LIABILITIES																							
Bonds Payable		-	1,450,0	00	34,600,000	34,050,000	25,550,000	1,875,000	1,300,000	209,245,000	305,400,000	-	406,300,000	-	48,735,000	145,900,000	247,800,000	-	218,400,000	191,000,000	208,655,000	180,000,000	2,260,260,00
Premium on Bonds Payable		-			-	-	-	-	-	-	521,641	-	1,514,364	-	-	286,348	924,432	-	4,626,878	5,342,482	4,588,141	7,074,286	24,878,57
Interest Rate Swap		-			1,187,517	-	-	1,197,048	2,430,378	-	-	-	-	-	-	-	-	-	-	-	-	-	4,814,94
Total Non-Current Liabilities		-	1,450,0	00	35,787,517	34,050,000	25,550,000	3,072,048	3,730,378	209,245,000	305,921,641	-	407,814,364	-	48,735,000	146,186,348	248,724,432	-	223,026,878	196,342,482	213,243,141	187,074,286	2,289,953,51
Total Liabilities	\$	215,279 \$	1,492,5	16 \$ 3	35,975,343 \$	34,143,145	25,605,418 \$	3,134,705 \$	3,827,949	\$ 210,567,294	\$ 331,099,591	\$ 173	\$ 455,653,463	\$ - :	\$ 68,952,859	\$ 165,090,429	\$ 263,011,648	\$ -	\$ 237,055,679	\$ 203,261,869	\$ 218,128,893	\$ 187,530,954	\$ 2,444,747,206
NET POSITION																							
		14 602 611	4.350.34		10.630.340	(24.450.455)	(0.004.054)	C 0C2 C2C	1.034.543	0.026.002	26 272 767	(14 500 055)	446 255 502	(40.741.411)	7.001.432	46 606 000	40 227 007	(0.670.047)	24 440 620	0.654.602	2 202 700	2 201 447	242 550 200
Restricted		14,602,611	4,250,28	5/]	18,629,348	(21,469,456)	(8,094,054)	6,863,626	1,834,513	9,926,092	36,273,707	(14,599,856)	116,355,582	(49,741,411)	7,001,433	46,696,880	18,227,997	(9,670,047)	21,140,829	9,654,982	3,293,799	2,381,447	213,558,309
Total Liabilities and Net Position	\$	14,817,891 \$	5,742,80	3 \$ 5	54,604,691\$	12,673,690	17,511,363 \$	9,998,331 \$	5,662,462	\$ 220,493,386	\$ 367,373,298	\$ (14,599,683)	\$ 572,009,046	\$ (49,741,411)	\$ 75,954,292	\$ 211,787,309	\$ 281,239,645	\$ (9,670,047)	\$ 258,196,507	\$ 212,916,851	\$ 221,422,692	\$ 189,912,401	\$ 2,658,305,516

^{*}Bonds have been retired

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS COMBINING SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEAR ENDED JUNE 30, 2016

												2010-1 Indenture Loan Reserve				2010-2 Indenture Loan Reserve						
	1998-2001*	2002	2003	2004	2005	2006	2007	2008	2009 Series A	2009 Indenture	2010-1 Series	Fund	2010 FFELP	2010-2	2011-1	Fund	2012-1	2013-1	2014-1	2015-1	2016-1	Total
OPERATING REVENUES																						
Interest Income																						
NJCLASS Student Loans	\$ 246,976	\$ 172,748	\$ 2,034,529	\$ 447,433	\$ 825,712 \$	414,356 \$	156,289	\$ 14,447,956	\$ 22,190,365	\$ -	\$ 27,973,424	\$ -		\$ 11,128,937	\$ 16,914,962	\$ -	\$ 15,147,200	\$ 12,671,470 \$	11,781,628 \$	3,778,890 \$	1,943	\$ 140,334,815
FFELP Student Loans							<u> </u>						2,691,483	<u>-</u>		<u>-</u> _	<u> </u>					2,691,483
Total Interest Income	246,976	172,748	2,034,529	447,433	825,712	414,356	156,289	14,447,956	22,190,365	-	27,973,424	-	2,691,483	11,128,937	16,914,962	-	15,147,200	12,671,470	11,781,628	3,778,890	1,943	143,026,298
Administrative Fee Income														(545)	(204)		(210)	(1,259)	1,835,363	2,989,616	14,110	4,836,871
Total Operating Revenues	246,976	172,748	2,034,529	447,433	825,712	414,356	156,289	14,447,956	22,190,365	-	27,973,424	-	2,691,483	11,128,392	16,914,758	-	15,146,989	12,670,211	13,616,991	6,768,506	16,053	147,863,168
OPERATING EXPENSES																						
Loan Servicing Fees																						
NJCLASS Student Loans	45,845	22,933	231,734	42,116	49,103	26,836	11,493	818,782	1,160,658	-	1,918,253	-	-	873,183	892,803	-	815,489	1,328,414	1,772,879	1,443,536	14,633	11,468,691
FFELP Student Loans													1,095,893	<u> </u>								1,095,893
Total Loan Servicing Fees	45,845	22,933	231,734	42,116	49,103	26,836	11,493	818,782	1,160,658	-	1,918,253	-	1,095,893	873,183	892,803	-	815,489	1,328,414	1,772,879	1,443,536	14,633	12,564,584
Program Expenses																						
Annual Insurance Expense and		749	61,712	45,116	28,293	2,180	355	193,975	20,244	-	26,593	-	-	9,128	17,577	-	59,245	62,334	79,606	60,100	-	667,207
Transaction Fees																						
Bad Debt Expense	(562,417)	(306,027)	(485,525)	(457,840)	(388,606)	(467,498)	(427,200)	988,839		2,846,691		1,125,730				3,284,830	1,476,917	1,046,360	376,980			8,051,233
Total Program Expenses	(562,417)	(305,278)	(423,813)	(412,724)	(360,313)	(465,319)	(426,844)	1,182,813	20,244	2,846,691	26,593	1,125,730	-	9,128	17,577	3,284,830	1,536,162	1,108,694	456,586	60,100	-	8,718,440
Bond Interest Expense	72,828	2,039	893,091	293,884	166,682	525,414	984,045	11,369,225	16,162,052		18,615,518	-	906,003	6,123,889	11,977,022		8,452,083	6,224,985	7,039,984	6,308,703	483,300	96,600,745
Total Operating Expenses	(443,743)	(280,307)	701,013	(76,725)	(144,528)	86,932	568,694	13,370,820	17,342,954	2,846,691	20,560,364	1,125,730	2,001,896	7,006,199	12,887,402	3,284,830	10,803,734	8,662,093	9,269,448	7,812,339	497,933	117,883,769
OPERATING INCOME (LOSS)	690,719	453,055	1,333,516	524,157	970,239	327,425	(412,405)	1,077,136	4,847,411	(2,846,691)	7,413,060	(1,125,730)	689,587	4,122,192	4,027,356	(3,284,830)	4,343,256	4,008,118	4,347,542	(1,043,834)	(481,881)	29,979,400
NON-OPERATING REVENUES (EXPENSES)																						
Income on Investments	13,453	4,192	23,189	9,044	7,028	3,344	557	22,254	72,877	106	105,718	227	5,030	45,028	48,456	121	41,137	33,143	70,739	185,629	41,431	732,701
Gain on Bond Retirement	-	5,000	-	-	115,750	11,125	28,125	-	-	-	-	-	-	-	-	-	-	-	-	-	-	160,000
Parity Release Distribution	-	-	-	-	-	-	-	-	-	-	-	-	(1,686,856)	-	-	-	-	-	-	-	-	(1,686,856)
Gain/Loss on Transfer	(1,125,000)	-	(4,814,250)	-	4,814,250	-	1,125,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Swap Termination Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Contribution for 2015-1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,500,000	2,500,000
Amortization Expense - Prepaid																						-
Interest Rate Cap Fees			(29,093)											<u> </u>								(29,093)
Total Non Operating Revenues	(1,111,547)	9,192	(4,820,154)	9,044	4,937,028	14,469	1,153,682	22,254	72,877	106	105,718	227	(1,681,827)	45,028	48,456	121	41,137	33,143	70,739	185,629	2,541,431	1,676,752
CHANGE IN NET POSITION	(420,828)	462,247	(3,486,638)	533,201	5,907,267	341,894	741,277	1,099,390	4,920,288	(2,846,585)	7,518,778	(1,125,503)	(992,239)	4,167,220	4,075,811	(3,284,709)	4,384,393	4,041,261	4,418,281	(858,205)	2,059,550	31,656,152
Net Position (Deficit) - Beginning of Year	14,602,611	4,250,287	18,629,348	(21,469,456)	(8,094,054)	6,863,626	1,834,513	9,926,092	36,273,707	(14,599,856)	116,355,582	(49,741,411)	7,001,433	46,696,880	18,227,997	(9,670,047)	21,140,829	9,654,982	3,293,799	2,381,447		213,558,309
NET POSITION (DEFICIT) - END OF YEAR	\$ 14,181,783	\$ 4,712,533	\$ 15,142,710	\$ (20,936,254)	(2,186,787)	7,205,520 \$	2,575,790	\$ 11,025,481	\$ 41,193,996	\$ (17,446,441)	\$ 123,874,360	\$ (50,866,914)	\$ 6,009,194	\$ 50,864,100	\$ 22,303,808	\$ (12,954,756)	\$ 25,525,221	\$ 13,696,243	7,712,081 \$	1,523,242 \$	2,059,550	\$ 245,214,461

*Bonds have been retired

NEW JERSEY HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY NJCLASS/FFELP LOAN PROGRAMS COMBINING SCHEDULES OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEAR ENDED JUNE 30, 2015

2010-1 2010-2 Indenture Indenture Loan Reserve Loan Reserve 1998-2001* 2003 2004 2005 2006 2007 2008 2009 Series A 2009 Indenture 2010-1 Series 2010 FFELP 2010-2 2012-1 2013-1 2014-1 2015-1 Fund 2011-1 Fund OPERATING REVENUES NJCLASS Student Loans 426,833 238,345 \$ 2,567,059 \$ 558,784 \$ 929,784 \$ 477,905 \$ 171,581 16,863,800 \$ 25,563,030 - \$ 32,010,396 \$ 13,456,412 \$ 19,193,809 - \$ 16,872,289 \$ 12,099,183 5,135,242 \$ 57 \$ 146,564,510 3,049,878 FFELP Student Loans 3.049.878 Total Interest Income 426.833 238,345 2.567.059 558.784 929.784 477,905 171,581 16.863.800 25.563.030 32.010.396 3.049.878 13.456.412 19,193,809 16.872.289 12.099.183 5.135.242 57 149.614.388 Application/Administrative Fee Income (725) (270) 644,293 1,182,857 473 1,826,627 Repayment Account Fee Income (675) 1,197,673 3,199,018 426,833 238,345 2,567,059 558,784 929,784 477,905 171,581 16,863,800 25,563,030 32,010,396 3,049,878 13,456,412 19,193,084 13,941,149 154,640,033 16,871,344 8,319,174 Total Operating Revenues 1.476 **OPERATING EXPENSES** Loan Servicing Fees NJCLASS Student Loans 92.384 28.072 54.640 29.283 13.010 957.278 1.295.638 2.144.976 995.074 989.725 841.450 1.880.828 1.740.111 502 11.381.132 270.108 48.054 FFFLP Student Loans 1,252,825 Total Loan Servicing Fees 92,384 28,072 270,108 48,054 54,640 29,283 13,010 957,278 1,295,638 2,144,976 1,252,825 995,074 989,725 841,450 1,880,828 1,740,111 502 12,633,957 Program Expenses Annual Insurance Expense and 1.819 46.712 45.116 34.972 2.436 1.994 294.710 31,633 11.480 19.957 31.198 28,790 50.286 601.103 Transaction Fees Bad Debt Expense (261,254) (145,632) 124,521 (188,076) 106,735 (288,423) (295,433) 1,551,825 3,432,659 22,942 1,187,765 4,594,694 1,333,640 1,172,179 20,623 12,368,764 11,480 19,957 (261.254) (285,986) 1.846.535 70.908 12.969.868 Total Program Expenses (143.814)171.233 (142.960) 141.707 (293.439 3,432,659 54.575 1,187,765 4,594,694 1.364.838 1.200.969 18,203,774 21,152,444 902.563 7 115 524 369,453 156 536 566 948 13 458 616 7 421 418 13 260 359 9 197 495 6 580 265 100 839 061 Bond Interest Expense 80 566 1 042 807 240,419 1 088 889 **Total Operating Expenses** (88,304) (114,753) 1,484,148 145,514 352,884 310,245 808,460 16,262,428 19,499,412 3,432,659 23,351,994 1,187,765 2,155,388 8,427,972 14,270,037 4.594.694 11,403,783 9,662,062 8,926,543 369,954 126,442,885 5,467,561 28,197,148 OPERATING INCOME (LOSS) 515,137 353,098 1,082,911 413,270 576,900 167,661 (636,879) 601,371 6,063,618 (3,432,659) 8,658,401 (1,187,765) 894,490 5,028,440 4,923,047 (4,594,694) 4,279,087 (607,370) (368,479) NON-OPERATING REVENUES (EXPENSES) Income on Investments 4,336 869 2,018 2,754 773 9,684 24,484 19 43,677 2,421 18,126 18,205 15,369 24,266 110,534 10,926 294,206 6,250 529,000 33,312 568,562 Gain on Bond Retirement (2,089,945) Parity Release Distribution (2,089,945) Gain/Loss on Transfer Swap Termination Fees Capital Contribution for 2015-1 2,739,000 2,739,000 Amortization Expense - Prepaid Interest Rate Cap Fees (2,087,524) 2,749,926 Total Non Operating Revenues 4,336 7,119 (26,530) 2,018 531,754 773 33,264 9,684 24,484 43,677 18,126 18,205 15,369 24,266 110,534 1,479,557 CHANGE IN NET POSITION 519,474 1,056,381 415,287 1,108,654 168,433 (3,432,640) (1,187,725) 5,046,566 4,941,252 (4,594,676) 5,482,930 4,303,353 2,381,447 29,676,705 360,217 (603,614) 611,055 6,088,102 8,702,078 (1,193,035) (496,836) Net Position (Deficit) - Beginning of Year 14,083,138 6,695,193 2,438,126 9,315,037 30,185,605 8,194,468 41,650,314 13,286,745 3,790,635 183,881,604

\$ 9,926,092

6,863,626

\$ 1,834,512

NET POSITION (DEFICIT) - END OF YEAR

\$ 14,602,611

\$ 18,629,348 \$ (21,469,456) \$ (8,094,054)

\$ 36,273,707 \$ (14,599,856) \$ 116,355,582 \$ (49,741,411) \$ 7,001,433

\$ 46,696,880

\$ 18,227,997

\$ (9.670.047)

\$ 21,140,829

^{*}Bonds have been retired

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board Members New Jersey Higher Education Student Assistance Authority Trenton, New Jersey

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business type activities of the NJCLASS/FFELP Loan Programs (the Programs) of the New Jersey Higher Education Student Assistance Authority as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Programs' basic financial statements, and have issued our report thereon dated, October 21, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Programs' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Programs' internal control. Accordingly, we do not express an opinion on the effectiveness of the Programs' internal control.

A *deficiency in internal* control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Programs' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Mt. Laurel, New Jersey October 21, 2016